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| Title | An AcciMap approach to analyse the Chinese melamine milk scandal |
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| Туре | Article |
| URL | https://clok.uclan.ac.uk/50824/ |
| DOI | https://doi.org/10.1108/BFJ-02-2023-0161 |
| Date | 2024 |
| Citation | Soon-Sinclair, Jan Mei, Nayak, Rounaq and Manning, Louise (2024) An AcciMap approach to analyse the Chinese melamine milk scandal. British Food Journal, 126 (6). ISSN 0007-070X |
| Creators | Soon-Sinclair, Jan Mei, Nayak, Rounaq and Manning, Louise |

It is advisable to refer to the publisher's version if you intend to cite from the work. https://doi.org/10.1108/BFJ-02-2023-0161

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An AcciMap approach to analyse the Chinese melamine milk scandal

Purpose: The 2008 Chinese melamine milk scandal resulted in six reported fatalities and
affected around 300,000 children of which 54,000 were hospitalised. Previous studies have
used linear approaches to examine the root causes of the melamine milk scandal.

6

7 Methodology: In the present study we applied a systems approach to the melamine milk 8 scandal to identify the complex systems level failures across the supply chain leading to the 9 incident and why food fraud incidents such as this occurred in the dairy sector. Additionally, 10 systemic failures associated with food fraud vulnerability factors were considered (i.e., 11 opportunities, motivation and control measures).

12

Findings: Forty-eight contributory factors of influence were identified and grouped across six sociotechnical levels across the Chinese dairy system from government to equipment and surroundings. Lack of vertical integration (processes and communication) contributed to the failure. When viewed in a broader perspective, the melamine milk scandal can be linked to a series of human error and organisational issues associated with government bodies, the dairy supply chain, individual organisations and management decisions and individual actions of staff or processes.

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Originality: To the best of our knowledge, this is the first study to analyse a food fraud
 incident using the AcciMap approach and food fraud vulnerability assessment (FFVA)
 technique. Accimap analysis is applied to both unintentional and intentional aspects of the
 incident.

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Practical Implication: This approach is of value to policy makers and the industry as it supports public health investigation of food fraud incidents and proactive food safety management.

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30 **Keywords:** dairy supply chain; food fraud; systemic analysis; vulnerability assessment

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32 Introduction

On 11 September 2008, a public recall of infant formula was conducted in China. The Health Ministry revealed that infant milk produced by Sanlu Dairy Company was tainted with melamine. Melamine is a chemical used to manufacture plastics, laminates, paints and fireresistant additives (Pei *et al.*, 2011). Melamine is rich in nitrogen and was alleged to have been added to diluted milk to boost the apparent protein content in milk. Melamine contains

38 66% nitrogen (Sharma and Paradakar, 2010) and melamine scrap was easily accessible in 39 the local open market and could be ground and dyed into any colour to match 'additives' colour 40 (NYTimes, 2007; Xiu and Klein, 2010). Milk samples taken from twenty-two major Chinese domestic dairy companies tested positive for melamine. Sanlu samples were found to contain 41 42 the highest amount of melamine content, i.e., up to 2563 mg/kg (Lu, 2011). The incident resulted in six deaths, over 50,000 hospitalisations and 300,000 children were affected by 43 kidney stones and renal failure due to melamine exposure (Gossner et al., 2009; Pei et al., 44 2011). On 24 December 2008, Sanlu was declared bankrupt, and a number of executives 45 46 were prosecuted. Very significant penalties resulted including lifetime prison sentences and 47 even executions (Xiu and Klein, 2010). The Chinese Government introduced a number of additional policy interventions and the Health Ministry's Health Supervision Bureau issued 48 national standards for maximum melamine levels of 2.5 mg/kg in liquid milk, milk powder, and 49 50 any other food containing more than 15% milk (Li et al., 2019). The melamine milk scandal was one of the biggest public health and food fraud crises and raised global concerns about 51 52 milk and milk-based products from China, prompting global recalls. The incident did not 'come out of the blue.' Between 2004 and 2007 there were multiple incidents across the world 53 54 concerned with kidney failure in animals, and the cause was associated with pet food and 55 animal feed (Li et al., 2019). Thus, the vulnerability for wider use of melamine as an intentional 56 means to adulterate milk would not have been unexpected.

57

It is estimated that the impact of food fraud on the food industry exceeds US\$40 – 50 billion 58 annually (PwC, 2016; Spielman, 2020). Food fraud is defined as intentional deception 59 associated with food for economic gain (Spink et al., 2019). Numerous factors influence the 60 degree of vulnerability of a given food supply chain, food business or food product to food 61 fraud. These factors include economic and supply chain factors (e.g., factors that influence 62 the dynamics of supply and demand for a given food), national factors (e.g., governance 63 64 structures, preventive structures and control measures that are in place) and specific incident related factors (e.g., the likelihood of fraud detection, the level of deterrence and the 65 opportunity to perpetrate the crime) (Manning and Soon, 2019; Marvin et al., 2016). Van Ruth 66 et al., (2017) identified three main elements to consider when assessing food fraud 67 68 vulnerability i.e., opportunities (i.e., technical opportunities and opportunities in time and place), motivations (i.e., economic and cultural & behavioural drivers) and control measures 69 (e.g., technical and managerial controls). Although previous studies have examined the 70 71 causes or factors leading to the melamine milk scandal (Gossner et al., 2009; Yang et al., 72 2009; Xiu and Klein, 2010; Yang et al., 2020), the complex inter-relationships between the 73 social, technical, human, management and operational interactions operating across a multi-74 level socio-technical system were not explored. Furthermore, the systemic failures associated with the three main elements of food fraud vulnerabilities (Van Ruth *et al.*, 2017) in the melamine milk scandal have not been extensively examined. Therefore, a systems-based analysis that examines the complex inter-relationships and interdependencies between different stakeholders across the dairy supply chain that led to the melamine milk scandal is important to address this gap.

80

AcciMap is a systems-based technique used to analyse accidents that occurred within 81 complex socio-technical systems. AcciMap is useful in capturing and showing the inter-82 83 relationships of contributing factors from different parts of the systems (Branford, 2011). The 84 term causal factors is used by Branford instead of contributing factors as has been used in 85 this paper (Diaz De Oleo et al., 2022). Both terminologies are used in the context of recognising a necessary factor of influence in an incident, but not to imply causality (Branford 86 87 et al., 2009). The AcciMap was derived from the Risk Management Framework that consists of six systemic levels (Figure 1). Each level is connected by a flow of information in a top-88 89 down, bottom-up or horizontal approach that represents decisions made by different entities 90 leading to direct or indirect consequences. The framework also captures the interactions within 91 and between the system levels (Diaz De Oleo et al., 2022; Igene et al., 2022; Rasmussen, 92 1997). AcciMap analysis has been used to consider road safety more generally (Hamim et al. 93 2020; Salmon et al., 2020; Igene et al., 2022); transportation (Kee et al., 2017; Salmon et al., 94 2013), recreational incidents (McLean et al., 2021), child labour in supply chains (Nayak and 95 Manning, 2021) and more recently food safety incidents and foodborne disease outbreaks. AcciMaps have been used to analyse food safety incidents such as Bovine Spongiform 96 Encephalopathy (BSE) (Cassano-Piche et al., 2009), norovirus (Diaz De Oleo et al., 2022), 97 and Escherichia coli O157 outbreaks (Nayak and Waterson, 2016). Although the melamine 98 99 milk scandal was not considered an 'accident' per se, the incident represented a system failure that arose within a complex socio-technical system (Liu, 2009). Thus, using the AcciMap 100 approach could be useful to establish how multiple factors in all parts of the socio-technical 101 system may have contributed to the failure. The aim of this study was to analyse the melamine 102 milk scandal using the AcciMap approach to assess the contributory factors to the incident. 103 Three food fraud vulnerability factors have been considered (i.e., opportunities, motivation and 104 105 control measures).

106

107 Insert Figure 1 here

108

The structure of this paper is as follows: Section 1 provides an introduction and theoretical
grounding of the paper. Section 2 explains the methodology and Section 3 the results. Section
4 presents the discussion and Section 5 the conclusion.

112

113 Methodology

Peer-reviewed journal articles, grey literature and media reports associated with the melamine 114 milk scandal in China were reviewed. A systematic search and review of the melamine milk 115 116 scandal was conducted. This method was selected as it combines the strength of a critical review with a comprehensive search approach (Grant & Booth, 2009). Five journal databases 117 (i.e., Science Direct, Ingenta Connect, Emerald Insight, PubMed and Google Scholar) were 118 reviewed for articles from 2008 to 2020. Search terms included 'melamine milk scandal', 119 120 'adulteration', 'food fraud', 'economically motivated', 'China', 'dairy supply chain', 'Sanlu', 121 'causes', 'contributing factors', 'investigation' and 'root cause'. References from the articles and reports were also reviewed for further information. Each relevant article were then read 122 and re-read to identify potential contributing factors. Examples of human and organisational 123 factors contributing to the incident were then extracted from the articles and reports. The list 124 of sources used in the AcciMap analysis is listed in Supplementary Material 1. The timeframe 125 of events (Supplementary Material 2) leading to the melamine crisis was established to provide 126 127 an overview of the events and decisions made by stakeholders involved in the incident similar 128 to the approach adopted in Diaz De Oleo et al. (2022) and Waterson (2009). The AcciMap 129 was constructed based on Brandford et al. (2009). The initial AcciMap was created on a blank 130 sheet of paper, divided into five systemic levels (i.e., external, government, organisations, processes/conditions and outcomes) adopted from Svedung and Rasmussen (2002). The list 131 of contributory factors was placed at the bottom of the AcciMap sheet. The outcome(s) were 132 identified and inserted into the 'Outcomes' level of the AcciMap. The contributing factors were 133 allocated into appropriate AcciMap levels and inter-connections between factors were 134 identified. Microsoft Visio was used to create the final AcciMap. Each of the contributing factors 135 were assessed against van Ruth et al. (2017) food fraud vulnerability elements and detailed 136 factors i.e., (i) opportunities (technical opportunities); (ii) opportunities (time and space); (iii) 137 motivation (economic); (iv) motivation (culture and behaviour); (v) control measures 138 (technical); and (vi) control measures (managerial). Control measures such as monitoring, 139 detection methods and background screening could potentially reduce food fraud 140 141 vulnerabilities associated with opportunities and motivation (van Ruth et al. 2017). However, 142 in this study, we categorised them as 'lack of control measures' due to limited or non-existing food safety and food fraud control measures at various systemic levels. For example, lack of 143 control measures (technical) include lack of or absence of 'hard controls' such as product 144 145 authenticity testing, monitoring systems for raw materials and traceability. Lack of control measures (managerial) are associated with lack of or absence of lack of or absence of 'soft 146 controls' such as ethical codes of conducts, background checks and weak enforcement (van 147 148 Ruth et al., 2017).

150 One of the major advantages of using the AcciMap approach is that it does not require a 151 taxonomy of errors or failures modes to inform the analysis phase allowing the open identification of factors without methodological constraints (Hulme et al., 2021). However to 152 be consistent and methodological in applying the methodology requires a detailed 153 understanding of how actions or decisions made at one system level influence activities, 154 actions and decisions at another. Before an AcciMap can be constructed two preliminary steps 155 must be followed (Brandford *et al.,* 2009): data collection and establishing an incident events 156 157 and decisions time frame. The Accimap is then iteratively developed using Visio in Microsoft 365. Contributory factors are detailed [boxes] and grouped at a particular level and 158 interconnections shown as arrows, colour coding at each level capturing the interactions and 159 contributory factor across the system. 160

161

162 **Results**

In the preliminary steps, fifteen academic sources were identified as being able to provide 163 164 evidence for the creation of the Accimp analysis of the incident. From these sources, the time 165 frame of events was developed from 2007 to 2009 (Table 1). The time frame reflects the 166 stages of the scandal. Scandals are described by Smith et al. (2022) as "a key mechanism 167 used by media, pressure groups and social movements to demand inquiries and investigations into alleged corruption, incompetence and immorality." The scandal narrative led to individuals 168 boycotting the product, with socio-economic and socio-political aspects then leading to 169 unravelling and revelation (Smith et al., 2022) of the melamine in milk incident in China. Table 170 1 has been presented using the Storm and Wagner model (2015) 5-step model: 1) 171 transgression; 2) publicly observed dislocation destabilising the social order; 3) resulting in a 172 173 moral (and judgemental) communication; 4) an increase in environmental pressure for appropriate action; and 5) calls for an institutional solution. The transgression, adulteration of 174 the milk, was a crime perpetrated both against the government and the individual and the 175 associated shaming, moral reckoning and retribution led to the loss of the business through 176 ceasing of trading, and personal penalties for individuals involved. 177

178

The AcciMap framework for the Chinese melamine milk scandal (Figure 2) identified 48 different factors and shows different levels of the socio-technical system being involved in the incident namely: 1. External, 2. Government (a) national and (b) local; 3. Organisational/workplace for (a) dairy supply chain and (b) Sanlu as an organisation; 4. Physical individual events, proesses and conditions; 5. Outcomes. The main difference between Figure 1 and 2 is that the latter's organisational / workplace level is divided into two levels i.e., dairy supply chain and Sanlu to capture the interactions with other supply chain actors. This is crucial as it helps to identify failures within/from the dairy supply chain and its interactions with Sanlu. The different contributing factors are identified at each level and their interrelationship. The factors have been characterised in terms of motivation (economic, culture and behaviour), technical opportunities and managerial and technical control measures. Each level is now considered in turn.

- 191
- 192 Insert Table 1
- 193

194 Insert Figure 2

195

196 External contributory factors

The increased demand for milk products drove the expansion of the Chinese dairy industry. 197 The uncontrolled expansion of the dairy sector led to problems in operations and supply chain 198 management that contributed to lack of food safety control (Chen et al., 2014; Delman and 199 200 Yang, 2012). The inequality of dairy demand especially between rural and urban consumers 201 led to the production of milk in rural areas, where production lacked traceability and 202 transparency so that the milk was produced without food safety oversight before it was 203 transferred for processing (Lu, 2011; Pei et al., 2011). This created an economic motivation 204 for perpetrators to fill the void between high urban demand and low supply through dilution 205 and adulteration with melamine. Economic pressure in 2006 of rising feed prices meant 40% of dairy farmers were making a loss and another 30% were barely breaking even so whilst 206 some farmers were ceasing production the consumer, and thus processor, demand was 207 increasing (Jia et al., 2012; Manning and Soon, 2014). Another external cultural factor was 208 the need to 'save face' (to maintain public respect) and to avoid uncertainty in the section by 209 refraining from communicating about, or by diverting attention away, from the incident (Ye and 210 211 Pang, 2011). These external factors created a favourable socio-economic environment for fraud to occur that impacted the day-to-day operation of government, dairy supply chain and 212 213 Sanlu company.

214

215 Government (national and local)

One of the contributing factors at this level was the 'inspection-exempt' policy where national brands and products that met relevant state standards were exempted from inspection by the government regulators (Custance *et al.*, 2011; Liu, 2009). This created a lack of deterrence to prevent fraud and also an environment that increased fraud vulnerability, especially where there was a strong motive for economic gain by adulterating with melamine. The inspection exemption failed to prevent Sanlu and other dairy companies selling infant formula that was produced with reduced food safety and quality standards. At the national level, there was 223 overlapping of responsibilities and roles, and it was unclear which department was responsible 224 for oversight. This contributed to weak enforcement and poor compliance in the regulatory 225 system (Li, 2015). Additionally, China was the host for Olympics 2008 during the crisis, and this delayed further action as the government had issued orders to suppress bad news during 226 227 that period (IRGC, 2010; Spencer, 2008). This was another reason why the local government did not report concerns to provincial authorities (Lyu, 2012). Local protectionism was also 228 identified as a contributing factor to the incident (Li, 2015). Overall this demonstrated a lack of 229 230 effective governance.

231

232 Organisation

233 Dairy Supply Chain

A catalogue of problems was associated with the dairy supply chain. The increased demand 234 for milk intensified the competition for raw milk, resulting in less safety and quality checks 235 (Custance, 2011) and an economic motivation to commit fraud. There were minimal services 236 available to farmers and milk collection agents in rural areas. The lack of managerial and 237 238 technical controls contributed to lack of sanitary conditions, lack of training and lack of 239 technical and safety awareness in the dairy supply chain (Chen et al., 2014). Sanlu utilised a 240 decentralised milk supply model that relied on multiple, independent small-scale farms as raw 241 milk suppliers to reduce operational costs. The fragmented supply chain made it more difficult to standardise the monitoring process (Delman and Yang, 2012; Pavlovich et al., 2014). The 242 local dairy supply chain had very little control over milk price and the feed price hike created 243 pressure on the dairy industry to save costs through adulteration activities (DeLaurentis, 2009; 244 Xiu and Klein, 2010). The use of poor quality feed and fragmented supply chain were caused 245 by poor services available to milk suppliers. Small dairy farmers faced challenges in managing 246 their dairy herd and better services should be provided by Sanlu or milk collection stations 247 248 e.g., by offering technical advice on how to manage production and how to use technologies (Ma et al., 2007). The lack of inspection at higher levels and lack of documentation at lower 249 levels led to minimal traceability of raw and processed milk making it difficult to identify the 250 sources of adulteration (DeLaurentis, 2009). This highlights the lack of technical and 251 252 managerial controls resulting in a failure to address food fraud.

253

254 Sanlu Dairy Company

As a result of higher-level contributing factors i.e., products being exempted from inspection, Sanlu was able to set its own standards and implement its own inspection systems (Xiu and Klein, 2010). The inconsistent communication from Sanlu exacerbated the crisis as Sanlu initially denied there were any problems and claimed the problematic products were counterfeit products (Lyu *et al.*, 2012; Ye and Pang, 2011) before finally making a recall announcement. 260 Other contributing factors include the lack of communication from local government and Sanlu.

261 Sanlu requested the local authorities to coordinate the media to minimise the reporting about

the tainted milk and used its advertising contracts to influence media coverage (Economist,

263 2008; Veil and Yang, 2012; Ye and Pang, 2011). The power dynamics between Sanlu and
264 Fonterra, the New Zealand based partner, were imbalanced and Fonterra's warning of the
265 need to recall non-compliant milk products went unheeded (Keck, 2009; Pavlovich *et al.,*

- 266 2014).
- 267

268 **Physical individual events, process and conditions**

Six physical individual events, process and/or conditions were identified as contributory factors 269 270 to the incident. Firstly, melamine was considered an 'unknown' hazard and was not listed as an illegal additive. It was also believed to be non-toxic as it was used as an additive in the 271 272 feed industry (Chen et al., 2014; IRGC, 2010; Yang et al., 2009). The protein test used was ineffective in detecting the fraud since Kjedahl protein test measured the amount of nitrogen, 273 274 including the nitrogen-rich melamine (Pei et al., 2011). Since the method determines total nitrogen and not protein nitrogen, this created a technical opportunity for milk adulteration to 275 276 increase the protein content (Finete et al., 2013). Sanlu also did not test the milk products 277 when it received initial complaints, further delaying the product recall (Custance et al., 2011). 278 This was linked to actions from the higher level as the government did not want bad news to 279 tarnish the Olympic games (IRGC, 2010; Spencer, 2008). The product recall was further delayed by higher level actions (i.e., cover-up from government and Sanlu) by replacing the 280 tainted products with milk products with 'lower' level of melamine content (Ye and Pang, 2011). 281 This highlights the consequences of actions made at higher levels resulting in a failure to 282 address the food fraud. 283

284

285 Discussion

This is the first study to utilise the AcciMap framework to analyse the contributory factors of a 286 global food fraud scandal. It is also the first study to examine the contributory factors in relation 287 to food fraud vulnerability factors within the context of a scandal narrative. Although Sanlu 288 289 was identified as the main culprit in the fraudulent incident, the sources highlight adulteration 290 was an endemic practice across the dairy supply chain in a context of poor economic returns in a market with a rising consumer demand. The AcciMap analysis demonstrates the 291 complexity and interconnectedness of human and organisational factors in a system. It also 292 293 shows there were very few feedback mechanisms from the business up through the sociotechnical levels. One of the advantages of AcciMap is the graphical representation of the 294 295 incident which provides a 'big picture' analysis of the contributing factors and the interactions 296 within and between systemic levels. When viewed in a broader perspective, the melamine milk 297 scandal occurred due to a series of policy gaps, failures and vulnerabilities for public health 298 across different levels of government (national and local), the dairy supply chain, and 299 individual organisations such as Sanlu. At each socio-technical system level there should have been stringent managerial and technical controls involving food safety management via the 300 301 control of processes through laws, regulations and industry policies (Rasmussen, 1997). Our AcciMap analysis demonstrates a lack of vertical integration of technical and managerial 302 controls. For the system to work, Cassano-Piche et al. (2009) reported that the decisions made 303 at higher levels (e.g., national and local government) should have filtered downwards to the 304 305 lower levels while information from lower levels (e.g., staff, processes, environment) should have informed the decisions and actions at higher levels. Local government and Sanlu were 306 aware of the incident but did not convey the information to decision makers at higher level 307 (Parry, 2008; Wang et al., 2020). Following the incident, the Chinese government responded 308 to ensure the safety and quality of Chinese food products through the implementation of food 309 safety laws, increasing penalties for illegal practice, and implementing a risk evaluation 310 (Manning and Soon, 2014) with the legislation changing focus from food sanitation to food 311 312 safety (Xiu and Klein, 2010). The lack of vertical integration shown in the AcciMap resulted in 313 uncertainty, instability and loss of control thus creating more vulnerabilities in the system 314 (Grant et al., 2018). Food fraud vulnerability factors were characterised in the AcciMap 315 analysis as opportunities, motivations and presence or lack of control measures (van Ruth et al., 2017). 316

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318 Technical opportunities to conduct fraud were identified at national, dairy supply chain and process levels. For example, inspection exemption led to reduced monitoring, and this created 319 the opportunity within the supply chain for fraudsters to adulterate milk with little surveillance. 320 At the process level, the inherent characteristics of nitrogen rich melamine coupled with 321 322 ineffective protein tests provided technical opportunities for fraud to occur. The reliance on multiple and fragmented milk suppliers created opportunities in time and space for adulteration 323 to occur and for adulterated milk to enter the market, as fraudsters had legitimate access to 324 milk collection stations to commit the fraud. 325

326

Motivation due to economic, cultural and behavioural factors were identified across all systemic levels. Demand for milk in a difficult economic market, increased costs of inputs including feed, and a need to save costs whilst boosting profit and tax revenues were economic drivers to commit fraud. Poor quality and diluted milk that led to dairy suppliers who boosted the 'apparent protein content' by adding melamine was also an economical motivation driver for fraud (Sharma and Paradakar, 2010; van Ruth et al., 2017; Xiu and Klein, 2010). Cultural and behavioural factors were identified in overarching external factors that influenced 334 the scandal narrative and how the incident was shaped by internal and cultural factors 335 especially the need to protect social stability and to 'save face' during the Beijing Olympics. According to Ye and Pang (2011), Sanlu's management and leadership were influenced by 336 political and cultural factors. Sanlu placed an emphasis on using government relationships 337 338 and relied on local government to influence the media. Sanlu's chairperson, Tian Wenhua was 339 a local government official and thus, had close affiliation with local government (Li, 2015). The imbalanced power dynamics between Sanlu and Fonterra created further cultural and 340 behavioural vulnerabilities. Although Fonterra owned 43% of the shares, Sanlu was the 341 342 dominant local partner in China (Pavlovich et al., 2014). Scandal narratives will often include scripted aspects of denial of wrongdoing, even whilst wrongdoing is still being perpetrated. 343 often dissociated from admitting responsibility (Smith et al. 2022). These external factors 344 created an environment where undisclosed fraud could occur despite the responsibilities of 345 government, dairy supply chain and the Sanlu company, among others to ensure safe food. 346 With twenty-two organisations being identified with melamine contaminated infant formula 347 products (Gossner et al., 2009) this demonstrates the large scale of the perpetration of the 348 349 fraud across the industry. More widely melamine was found globally in powdered and liquid 350 milk, protein powders, yogurts, frozen desserts, cereal products, confectionary, cakes and 351 biscuits, and processed foodstuffs through the global trade in milk powder (Gossner et al., 352 2019). The problem was exacerbated by the carryover from feed to animal related food products. For a similar case where the incident had a complex impact see the systematic 353 analysis of the Fipronil incident (Navak et al., 2022). 354

355

As shown in Figure 2, motivations driven by economic, cultural and behavioural factors were 356 present at all sociotechnical levels. The lack of government and business strategies and 357 ethical culture resulted in denials and thus delaying product recall, but this is a common modus 358 359 operandi in some scandals (Smith et al., 2022). The industry also had a culture where adulteration and sub-standard milk products were widespread. The lack of technical and 360 managerial measures was evident across government, organisations and process levels. 361 Ineffective governance, overlapping government departments and lack of food safety and 362 363 quality control measures contributed to increased vulnerability. The food fraud vulnerability 364 factors identified in this study from analysis of the melamine milk scandal support Yang et al.'s 365 (2020) findings where farmers were identified as more vulnerable to food fraud due to their rural location, lack of guardians and hurdles and thus the increased opportunities and 366 367 motivation to commit fraud and a lack of control measures to prevent their occurrence or identify fraud where it had taken place. Some contributory failures were associated with two 368 or more vulnerable factors. For example, local protectionism was partly motivated by 369 370 economic, cultural and behavioural factors. Sanlu was a major source of tax revenue for local 371 governments and authorities rely on state or private enterprises to grow the economy. To 372 protect the local economy, the local government did not report the incident to the provincial 373 government (Fu and Nicoll, 2010; Li, 2015). Additionally, an increase in local Gross Domestic 374 Product (GDP) boosted local officials' social status through re-appointments and career 375 progression.

376

377 Limitations

There are limitations associated with AcciMap framework. The analysis is dependent on the 378 379 expertise and subjective judgement of the analyst as it does not have a classification scheme to guide the analysis (Salmon et al., 2012; Underwood and Waterson, 2013). A 'bottom-up' 380 approach is required to identify contributing factors and there must be sufficient literature or 381 data to describe the socio-technical system and interacting events. Although AcciMap is 382 potentially highly comprehensive in identifying all contributory factors, it does not identify the 383 most dominant contributory factors (Goode et al., 2017; Salmon et al., 2012), so cannot be 384 used to prioritise the factors identified. 385

386

387 Conclusion

388 This study analysed the melamine milk scandal using an AcciMap approach. More than 40 389 contributory factors were identified at all systemic levels (i.e., external, government, 390 organisation and physical events / process). The AcciMap method was useful in depicting the complexity of human and organisational factors in a system, in particular a food fraud incident 391 that was not considered an 'unintentional'. The lack of vertical integration resulted in loss of 392 control which created food fraud vulnerabilities in the system. The decisions made at the top 393 of the socio-technical system influenced those at the lower level whilst information from lower 394 395 levels did not translate into actions at higher levels. This shows that the factors interacted in a non-linear systematic way. Over time, these contributory factors came together resulting in 396 the melamine milk crisis. In this study, we also explored the food fraud vulnerability elements 397 associated with each contributory factors, specifically opportunities, motivations and lack of 398 control measures. These findings are of interest when considering food supply chains 399 operating under difficult economic and supply conditions. It demonstrates the importance of 400 401 effective and transparent communication at and between all systemic levels. Decisions made by regulatory bodies should have filtered downwards to the industry while information from 402 lower levels should have informed the decisions and actions at higher levels. The combination 403 404 of AcciMap analysis and food fraud vulnerability factors (FFVA) is practical for future public health investigations of food fraud incidents. Further studies are recommended to explore the 405 406 potential application of AcciMap and food fraud vulnerability assessment in assessing complex

- 407 food fraud incidents and to then identify appropriate changes to extant policy and regulation
- 408 to reduce vulnerability.
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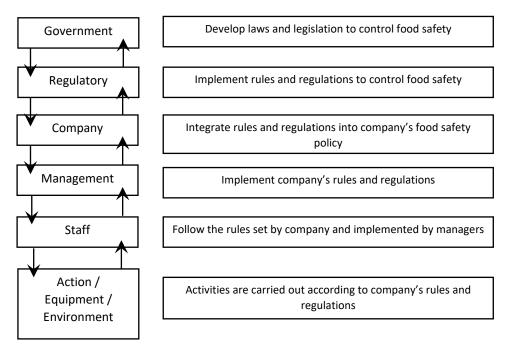
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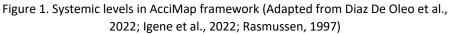
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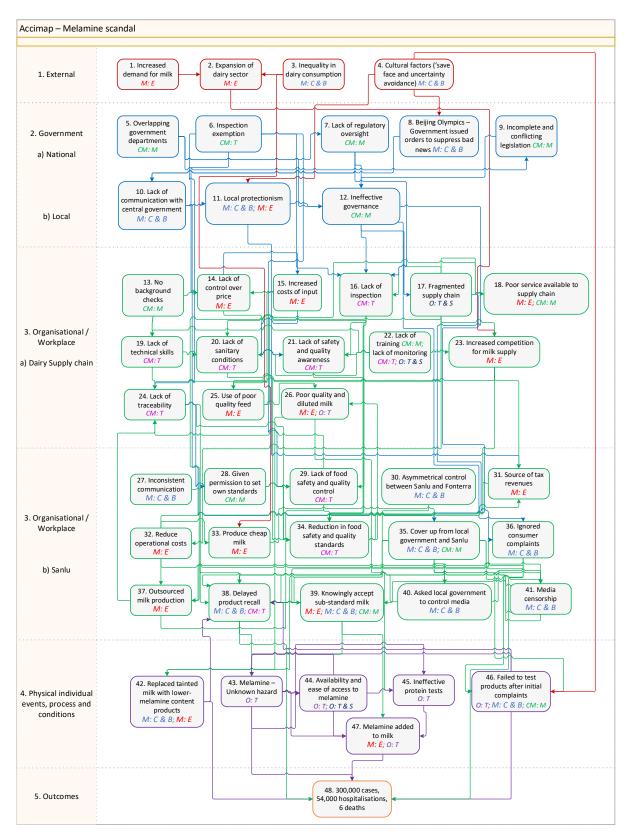


Figure 2. AcciMap analysis of the 2008 melamine milk scandal (Notes: M:E = Motivation: Economic; M:C&B = Motivation: Culture & Behaviour; CM:M = Control measures: Managerial; CM:T = Control Measures: Technical; O:T = Opportunities: Technical; O:T&S = Opportunities: Time & Space)

Table 1. Time frame of melamine milk scandal (Adapted from: Chen et al. 2014; Custance et al. 2011; Fu & Nicoll 2011; Gossner et al. 2008;Jia et al. 2012; Hubbard, 2010; Keck, 2009; Li, 2015; Lu, 2011; Manning & Soon, 2014; Pavlovich et al. 2014; Qiao et al. 2012; Rushworth,2009; Veil & Yang, 2012; Wang et al. 2020; Xiu & Klein, 2010; Ye & Pang, 2011; Zeng et al. 2018)

| Time period | Event |
|-------------------|---|
| | Phase 1 Transgression |
| | Perpetration of the adulteration and associated criminal activities occurred. In 2006, dairy production in China faced rising feed prices with 40% of dairy farmers losing money and further 30% just breaking even |
| | Phase 2 Dislocation |
| December 2007 | Sanlu received complaints but did not take any action |
| May 2008 | First baby died. |
| June 2008 | Increased number of reports of kidney stones associated with milk formula. Complaints about Sanlu's milk powders appeared in the General Administration of Quality Supervision and Quarantine of China (AQSIQ) website. |
| July 2008 | 20 babies were hospitalised and the cases were linked to Sanlu's formula milk. Limited communication of information. |
| | Phase 3 Moral communication |
| 1 August 2008 | Inspectors found melamine in milk powder from Sanlu. |
| 2 August 2008 | Sanlu reported to local government and asked local government to coordinate media information. Fonterra became aware of Sanlu melamine contamination and warned the need to recall the products. |
| 13 August 2008 | Sanlu initiated product market response where finished products with melamine < 10ppm could still be sold while products with > 10ppm were held in storage. |
| | Phase 4 Environmental pressure/Phase 5 Calls for institutional solution |
| 22 August 2008 | Fonterra reported to New Zealand Foreign Affairs Department. |
| 9 September 2008 | New Zealand Prime Minister informed Chinese Central Government. Hebei authorities (provincial level) were informed. Shanghai Daily reported 14 infants sick after drinking infant formula. |
| 11 September 2008 | China's Health Ministry announced infant formula produced by Sanlu was contaminated by melamine; public recall of infant formula. |
| 12 September 2008 | Sanlu admitted infant formula contained melamine. 432 cases reported and 1 death. |
| 13 September 2008 | Central Government initiated Level I Food Safety Reaction, an urgent crisis handling step. All hospitals across country provided free examinations to all babies. |
| 17 September 2008 | Milk samples from 22 organisations were confirmed as testing positive for melamine. First melamine findings reported outside of China in Singapore. |
| 18 September 2008 | China's General Bureau of Quality Inspection announced the abrogation of exemption of quality inspection of food. |
| 1 December 2008 | 6 deaths and 300,000 cases associated with consumption of melamine-contaminated milk and milk products were announced. |
| 24 December 2008 | Sanlu declared bankrupt. |
| 22 January 2009 | Tian Wenhua, chairwoman of Sanlu sentenced to life imprisonment, three former executives sentenced to between 5 and 15 years in prison, and two other 3 rd party milk supplier sentenced to death |
| 1 June 2009 | New food safety law adopted in China |