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### **Open Access**

# Ulrike Zeshan "Making meaning": Communication between sign language users without a shared language

**Abstract:** In a small group of deaf sign language users from different countries and with no shared language, the signers' initial conversational interactions are investigated as they meet in pairs for the very first time. This case study allows for a unique insight into the initial stages of pidginisation and the conceptual processes involved. The participants use a wide range of linguistic and communicative resources, and it can be argued that they construct shared multilingual-multimodal cognitive spaces for the purpose of these conversations. This research explores the nature of these shared multilingual-multimodal spaces, how they are shaped by the signers in interaction, and how they can be understood in terms of conceptual blending. The research also focuses on the meta-linguistic skills that signers use in these multilingual-multimodal interactions to "make meaning".

Keywords: sign language, multimodal interaction, pidgin, jargon, multilingualism

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## **1** Introduction

This article presents a case study of how meaning is co-created and negotiated between sign language users from different countries who do not have any language in common. This is part of a larger study during which the signers' improvised conversations were videotaped over a six-week period. Each participant has competence in more than one language, typically the sign language and the written language of their country of origin, but none of the participants shares fluency in a language with any other participant. The signed interactions resulting from this situation are referred to as "cross-signing" here (cf. Bradford et al. 2013),

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a newly coined term emphasising the cross-linguistic nature of the situation and the communication across language barriers and cultural differences.

It has long been known anecdotally that deaf people from different countries are able to establish communication with each other far more quickly than would ever happen in the case of spoken languages. However, the way in which this develops *ab initio* has not been studied systematically. Thus the aim of research on cross-signing has been to track the development of ad hoc emerging communication right from the beginning, when participants meet for the very first time, and over a substantial period of time. The unique dataset gathered during this research highlights the meta-linguistic skills at work in this peculiar situation, and has the potential to impact on the understanding of a number of wider issues, for instance with respect to the development of pidgin languages or the importance of metalinguistic skills in this type of communication. This research is also very much in line with current debates on multimodal interaction (e.g., Enfield and Levinson 2006; Streeck et al. 2011).

The cross-signing study presents a unique angle on the development of pidgin languages, instantiating how a visual-gestural jargon can arise in this kind of situation. Jargons are the early precursors of pidgins and represent "unsystematic and variable forms of a second language used in interethnic communication" (Bakker 2008: 151). Lefebvre (2004: 7) characterises pidgins and creoles as "an extreme case of languages in contact", which involves accelerated language change in the context of a multilingual community. However, spoken language research only ever documents the results of these various language contact situations but not the processes involved in the genesis of an early semi-conventionalised contact variety right from the beginning. In cross-signing, the process of jargon creation is accelerated to such an extent that its genesis can be observed with an immediacy not available in spoken language research. By contrast, the emergence of speech-based jargons in the initial pre-pidgin stages of language contact has not been documented within a single first-time conversation in a way that would parallel the "cross-signing" phenomenon documented here.

The scope of this article is constrained and limited in several ways. First of all, the article deals only with data collected from the initial meetings of the participants. Secondly, the incipient communication between pairs of signers is exemplified here by investigating how participants communicate about concepts associated with numerals. Within the wider aim of the cross-signing study to investigate communicative strategies in this unique context, this focus on numerals is a manageable domain for a first systematic approach to the data, and the findings presented here will need to be cross-referenced with further data analysis in due course. After introducing the methodology and data in Section 2, the range of structures found across all participants for expressing numerals is detailed in Section 3. Section 4 explores the notion of a shared multilingual-multimodal space developing between the participants during their conversational interactions, while Section 5 focuses on the interactional sequences that occur when participants negotiate the use of communicative resources available to them. After a discussion Section (6), the article concludes with the wider implications of the study presented in Section 7.

## 2 Methodology and data

"Jawa"

Central to this article is the notion of a shared multilingual-multimodal space that emerges between each pair of participants and that contains the lexemes and structures "agreed on" between the participants in the conversation. As elaborated in the latter sections of this article, this space is conceived of not as static but as changing and expanding continuously as the conversation proceeds. It can be thought of metaphorically as a jointly created communicative toolkit, a shared conceptual space that, in the absence of a conventional shared inventory for communication, includes an array of multilingual and multimodal resources. Use of these resources is exemplified in the following utterance (1) by one of the research informants, a signer from Indonesia who is trying to describe his home town on the island of Java (*Jawa* in Bahasa Indonesia).



This utterance consists of both manual and non-manual actions, first using the manual alphabet from Indonesian Sign Language accompanied by the silent mouth shape of the word *Jawa*, then an iconic movement tracing the shape of the island, and finally an exophoric index finger point which is directed at a map of Indonesia on the opposite wall and is co-ordinated with the addressee's

(eye squint)

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(nod)



non-manual:

pointing gesture. Combining various communicative resources in this way in order to clarify the intended meaning is typical of these interactions.

The video data used here come from casual conversations between four sign language users from different countries: Japan, Indonesia, Jordan, and the UK. The four participants spent six weeks together at the International Institute for Sign Languages and Deaf Studies (iSLanDS) in the UK in May-July 2012. The three non-UK participants were selected on the basis of their linguistic background as follows:

- No or minimal exposure to International Sign (IS), the sign variety that is used by deaf people for the purpose of transnational contact.<sup>1</sup>
- No or minimal competence in English.
- Excellent competence in their own sign language.

The research team included intermediaries fluent in the respective native sign languages in order to facilitate selection of the participants and interactions with them ahead of and during the research period, in the form of participant information and feedback as well as briefings and debriefings. These facilitators are members of the iSLanDS Institute and supported the research process in many ways throughout the project, including acting as interpreters for the international participants. This was part of the ethics procedures of the project in order to ensure that these participants would benefit from the research visit to the UK and would not experience any psychologically negative impact from joining a complex, challenging linguistic environment.<sup>2</sup>

The linguistic selection criteria ensured that the four participants had no language in common at the beginning of the research period. Although the UK participant is fluent in both IS and English, this did not result in any shared linguistic background because the other three participants are unfamiliar with these languages. Table 1 lists the linguistic backgrounds of the four participants (the participant IDs have subscripts indicating the country of origin).

Before coming to the UK to participate in the research,  $MI_{IND}$ ,  $MS_{JD}$  and  $HM_{JP}$  had acquired a few isolated words and phrases in English.  $MS_{JD}$  and  $MI_{IND}$  had also occasionally encountered deaf foreigners in their home countries, but

**<sup>1</sup>** IS has the sociolinguistic characteristics of a pidgin, e.g., it arose from language contact and has no native users, but it has additional particularities unlike those found in spoken language pidgins which are based on its visual modality (see Supalla and Webb 1995; McKee and Napier 2002).

**<sup>2</sup>** In fact, they have been able to acquire new skills and to use those skills in the context of their countries of origin. Both the Jordanian and the Indonesian participant are now involved in further work with iSLanDS and local organisations.

|                            | Fluent   | Intermediate                  | Minimal                                     |
|----------------------------|--|-------------------------------|---|
| CP <sub>BRT</sub> (female) | British Sign Language,<br>English (written),<br>International Sign |                               | Jordanian Sign<br>Language                  |
| MS <sub>JD</sub> (male)    | Jordanian Sign Language  | Arabic (written)              | English (written),<br>British Sign Language |
| HM <sub>JP</sub> (male)    | Japanese Sign Language,<br>Japanese (written)                      |                               | English (written)                           |
| MI <sub>IND</sub> (male)   | Indonesian Sign<br>Language  | Bahasa Indonesia<br>(written) | English (written)                           |

Table 1: Linguistic backgrounds of the participants.

without acquiring IS from these contacts.  $MS_{JD}$  did learn a few signs from British Sign Language through encountering a group of deaf UK travellers in Jordan for a few days, and vice versa for  $CP_{BRT}$ .  $MS_{JD}$  and  $MI_{IND}$  are less fluent in the written languages of their home countries than  $CP_{BRT}$  and  $HM_{JP}$ , and for all participants, signing is the primary means of communication while writing is used as a second language.

The four participants were videotaped in paired casual conversations repeatedly: immediately upon arrival, after one week, and after a further four weeks. Every signer was videotaped in conversation with every other signer, resulting in six paired conversations for each round of filming. In addition, a communicative task involving picture stimuli was conducted during the first round and the third round of filming, immediately after the casual conversations.<sup>3</sup> For this article, the analysis focuses on the casual conversations filmed immediately upon arrival. This choice of data is motivated by the research question pursued here. Due to the interest in the ways in which signers co-create meaning in these conversations, the most revealing observations can be expected from the initial conversations. These are the situations where the difficulties of communicating across linguistic barriers are greatest, and therefore, the participants are maximally challenged to make optimal use of all communicative resources at their disposal. Throughout this article, the various examples confirm this expectation.

**<sup>3</sup>** The task was of a type known in the literature as a "director-matcher task", examples of which can be found in Perniss (2007) and Gullberg (2009) for signed and spoken language research respectively.

| Participants                            | Recorded data | Annotated data |
|---|---------------|----------------|
| HMJP with CPBRT                         | 38:26         | 20:23          |
| HM <sub>JP</sub> with MI <sub>IND</sub> | 44:20         | 21:44          |
| CP <sub>BRT</sub> with MS <sub>JD</sub> | 51:14         | 20:49          |
| MS <sub>JD</sub> with MI <sub>IND</sub> | 42:37         | 29:26          |
| HM <sub>JP</sub> with MS <sub>JD</sub>  | 56:13         | 28:08          |
| $MI_{IND}$ with $CP_{BRT}$              | 48:59         | 20:11          |
| Total data                              | 4:41:49       | 2:20:41        |

Table 2: Summary of data.

Table 2 shows the amount of videotaped data (min:sec) obtained from each pair's initial casual conversation. The length of conversations is broadly similar ranging from 38 minutes to 56 minutes. To facilitate spontaneity, it would have been counter-productive to impose strictly equal lengths of conversations. Nearly 50% of all data was annotated using the ELAN multimedia annotator software (see Wittenburg et al. 2006). As the annotation of video data with ELAN is a very time-consuming effort, the amount of annotated data is substantial and in line with other research on sign languages where a corpus of conversational sign language data is used (e.g., de Vos 2012; Lutalo-Kiingi 2014).

As the analysis focused on the expression of numerals, those utterances containing numerals were annotated on a sign-by-sign basis. In addition, a coding schema was used identifying the type of numeral construction in each of the utterances, and this is the basis for the quantitative data that are included in this article. Figure 1 shows a screenshot of data annotation with ELAN.

| Ete Edit Annotation Tier Type Search View Options Window Help |  |
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Figure 1: Data annotation with ELAN.

In addition to filming conversations, post-hoc introspective interviews were conducted with all four participants after the initial round of filming. In these interviews, each participant was shown the video recording of the conversations they had been involved in, and asked to comment on the interaction. They were also asked specific questions by the research team, such as the reasons for their choice of a particular sign, whether they had understood their interlocutor's communication, what they thought the interlocutor was trying to say, and what they themselves were aiming to convey to the interlocutor in each segment of the conversation.

Conducting the post-hoc interviews was a time-consuming process, and therefore, it was only possible to cover the initial round of conversations. For the interview sessions, the research team met separately with each participant, and in the case of the three non-UK visitors, the iSLanDS member interpreting between IS and their respective sign language joined and sometimes led the sessions. The participants' comments were noted down in English together with the time code of the video recording that the comment referred to. The research team gained many interesting insights from these introspective interviews, and often comparing the notes from each participant is the only way to establish that signers have actually miscommunicated. Indeed, signers may be unaware that they have miscommunicated until each person is asked specifically to comment on what they understood and aimed to convey.

Finally, this work draws on aspects of the analytical and methodological framework of Conversation Analysis (e.g., Schegloff 1991; 2007; Sidnell and Stivers 2012). Where the focus is on detailed qualitative analyses of specific interactions, this framework provides a helpful way of visualising the data including relevant features such as overlapping turns and the duration of signs.

# 3 Communicative resources for numerical-quantitative concepts

This section focuses on the range of expression of numerical-quantitative concepts found across all participants, including a variety of constructions involving numeral signs which occur in the data when talking about topics such as dates, time periods, age, fractions, money and currencies, schooling and educational systems, family constellations, and the like. The focus is deliberately on a particular subset of quantification, where numerals are part of the construction in one way or another (e.g., '20 dollars'), but excludes instances of quantification where the construction includes a quantifier (e.g., 'a little bit of money'). This provides a coherent, narrowly circumscribed domain, which is preferable given the complexity of the interactions.

During the analysis process, a number of structures were identified that the signers used to express numerals. The categories used for ELAN coding are organised hierarchically as seen in Figure 2, and examples of each category are given below. All examples are from the data, and the video file name and time code is noted in each case.



Figure 2: Hierarchical organisation of coding categories.

### 3.1 Digits

One of the strategies used most frequently in the data consists of extending the number of fingers that correspond to the intended numeral. There is some variation in the data as to which fingers are used for numerals, and hand orientation also varies between palm-inward and palm-outward. Quantities between one and five are always expressed by one-handed signs in the "digits" category in the data, while those between six and ten are always two-handed when this strategy is used (Figure 3). While it would be logically possible to use, for instance, two fingers of each hand to express 'four', this does not occur anywhere in the data. For numbers greater than ten, several signs in sequence are needed and are added up, as seen in Figure 4.

## 3.2 Digital

The digital strategy involves signing the numerals as a sequence of individual digits, following the sequence of written numbers, and as such it only applies to numbers 10 and above. It can be exploited using one hand or two hands. If two hands are used and each digit is conveyed by its own handshape, it is possible to present two digits simultaneously (Figure 5), or to hold one hand in place while signing further digits with the second hand (Figure 6). While the digital



Convers-CP-MS-06Jun2012\_2 00:05:08

Figure 3: Two versions of EIGHT.<sup>4</sup>



Convers-CP-MS-06Jun2012\_3 00:00:27



Convers-CP-MS-06Jun2012\_3 00:04:32

Figure 4: TEN TWO '12'.

strategy as such is attested in several sign languages (cf. Zeshan et al. 2013), the structures seen in Figures 5 and 6 are particularly interesting because they are cross-linguistically very rare in sign languages (cf. Zeshan and Sagara forthcoming).

**<sup>4</sup>** Glosses in capital letters are used to represent signs in this article, as is the convention in sign language research.



Convers-CP-MS-06Jun2012\_3 00:04:48

Figure 5: ELEVEN.



Convers-HM-MI-06Jun2012\_01t 00:05:28

Figure 6: THOUSAND.

## 3.3 Numeral incorporation

This is a strategy frequently used in many sign languages (e.g., Liddell 1996 for American Sign Language; Ktejik 2013 for JSL). It involves a type of simultaneous morphology, where a quantifiable unit is expressed at the same time as a numerical value. The numerical value is represented by a numeral handshape, and the rest of the sign represents a unit, such as time units (e.g., hour, month, year), monetary units (e.g., dollar, rupiah), and the like. A separate coding category was established for this type in order to identify whether the signers used numeral incorporation or expressed the numeral and the quantifiable unit as two separate signs. The numerical

component of the sign is typically one-handed, but it may be two-handed depending on the form of the sign for the quantifiable unit. In Figure 7, which means 'four months', the four extended fingers provide the numerical value, and a downward movement along the index finger of the other hand provides the meaning 'month' (# is used between sign glosses to indicate numeral incorporation).



Convers-CP-MS-06June2012\_3 00:01:44

Figure 7: FOUR#MONTH.

### 3.4 Lexical

Numeral signs were coded as "lexical" if they could not be analysed according to any of the above categories. This may occur with single-digit numerals that use a specific numeral handshape rather than extended fingers (Figure 8), or in signs for 10 and above that are monomorphemic. The latter are rare in the data,



Convers-HM-CP-31May2012\_2 00:01:03

Figure 8: SIX (one-handed, little finger extended).

presumably because they tend to be non-iconic, and therefore signers may have a dispreference for their use in this kind of communicative situation.

## 3.5 Writing

In addition to using signs, signers also resorted to using various representations of writing. This is of particular interest given that the signers come from backgrounds that use different scripts. The type of intended script was not coded in the annotations, but three representations were differentiated: writing in the air (Figure 9), writing on the palm of the hand (Figure 10), and writing on any other



Convers-HM-MI-06Jun2012\_01 00:04:49

Figure 9: Writing in the air.



Convers-MI-MS-07June2012-1 00:33:10

Figure 10: Writing on the palm.

surface. As can be seen from the example dialogues in Sections 4 and 5, signing and representations of writing are also combined in complex ways.

### 3.6 Numerals in cross-signing and in monolingual signing

In order to put the above structures in the context of the participants' native sign languages, it is relevant to summarise and compare briefly the main characteristics of their numeral systems. Like the overwhelming majority of sign languages, British Sign Language (BSL), Jordanian Sign Language (LIU, from the Arabic *Lughat al-Ishara Urduniyya*), Japanese Sign Language (JSL) and Indonesian Sign Language (IndoSL) all have decimal numeral systems, i.e., built on 10 as the numeral base (cf. Zeshan et al. 2013), and all use morphologically complex forms to construct higher numerals. Numerals in JSL have a particularly complex phonology and morphology, using both compounding and numeral incorporation, as well as significant influence from written kanji on the form of numeral signs (Sagara 2014). Out of these four sign languages (BSL, LIU, JSL and IndoSL), IndoSL is the only one that does not use any numeral incorporation, and this is atypical across sign languages (Sagara and Zeshan 2013).

The digits strategy is used in all four sign languages for numerals up to five, and this is ubiquitous, if not universal, across sign languages. By contrast, none of the four sign languages uses the digital strategy in their numeral systems, as this is a cross-linguistically rare option. Small sets of monomorphemic lexical numerals are also found in all four sign languages; for instance, BSL has lexical numerals ELEVEN, TWELVE, HUNDRED, and THOUSAND, among others. Finally, several numerals in JSL and LIU are iconically motivated by written numbers, but writing as such (in the air or on a surface) cannot be considered part of the linguistic system in any of the four sign languages.

Dialectal variation has been reducing over the past decades in JSL (Sagara 2014). By contrast, the sociolinguistic situation of IndoSL is characterised by multi-dialectalism, and this is particularly pervasive in numerals. A large range of diverse numeral types occur in IndoSL varieties (Palfreyman forthcoming), and  $MI_{IND}$  is familiar with many of these. BSL numerals are also subject to dialectal variation (Stamp 2013), though the individual formational variants fall into fewer different types of numerals compared to IndoSL. Dialectal variation in numerals has not been investigated in LIU so far.

While the influence of writing on numeral signs is relatively straightforward to recognise in these languages as well as in cross-signing, the influence of co-speech gesture in our data is more difficult to ascertain because systematic documentation of co-speech gestures used by hearing people in the domain of numbers is largely unavailable for the countries relevant here. Thus a comparison between co-speech gestures and cross-signing is not pursued further in this article. However, the role of iconicity, reflected in the potential of numeral signs to "look like" their referents, is of great importance in cross-signing. To the extent that gestures for numbers are often iconic, the role of gestures is implicit when discussing iconicity in the data. However, separating gestures from signs in signed output is a difficult issue in sign language linguistics, so that it is preferable for the purposes of the present investigation to view this issue with a focus on the role of iconicity instead. As detailed in the next section, it then becomes clear that in the cross-signing data, there is a strong overall preference for more iconic forms over less iconic forms.

Iconicity in sign languages has been classified in a number of different ways as there are various ways in which signs can be iconic in the sense of a nonarbitrary form-meaning relationship (cf. Taub 2001; Rosenstock 2008). For instance, demonstrating an intended number by showing the corresponding number of extended fingers is different from using a handshape or movement that derives from writing and where the iconic relationship is between a sign and the number's written representation. In this article, these distinctions are not explored further and we are only concerned with whether or not there is a non-arbitrary relationship between a numeral sign and the number it represents.

### 3.7 Distribution of numeral representations in the data

Table 3 shows the distribution of numeral forms in the cross-signing data. In the table, there are separate sections for numbers below 10 and numbers from 10 onwards. Where the range of numbers that a structure is used for is further limited, this is indicated in brackets after the label at the top of each column. For instance, the one-handed digits strategy only occurs with numbers 1–5. Expressions of "zero" and expressions of years in dates (e.g., 'June 2008') are not included in the table because their expression varies only with respect to the use of one versus two hands. "Zero" (17 occurrences in the data) is always expressed by a round handshape that iconically represents the written number. Years in dates (20 occurrences in the data) are always expressed with the digital strategy.

In the context of the structures in monolingual BSL, LIU, JSL and IndoSL, some interesting patterns emerge from these data. A total of 748 numerals were coded for the types listed in Table 3 (a few values are circled as they are discussed in detail below). For each type of numeral, the total of occurrences is shown for each of the signers in bold. Below each total number of

|                                    | Strategies for numbers 1-9 |                            |                  |         | Strategies for numbers 10 and above |                       |                       |         |         |         |
|------------------------------------|----------------------------|----------------------------|------------------|---------|-------------------------------------|-----------------------|-----------------------|---------|---------|---------|
|                                    | one-handed<br>digits (1-5) | two-handed<br>digits (6-9) | Lexical<br>(6-9) | Numeral | two-handed<br>digits                | one-handed<br>digital | two-handed<br>digital | Lexical | Numeral | Writing |
| CP <sub>BRT</sub> total            | 68                         | 25                         | 1                | 26      | 9                                   | 13                    | 4                     | 2       | 0       | 0       |
| CPBRT-HMJP                         | 39                         | 12                         | 1                | 13      | 1                                   | 5                     | 2                     | 1       | 0       | 0       |
| CPBRT-MS,O                         | 12                         | 5                          | 0                | 6       | 2                                   | 3                     | 1                     | 0       | 0       | 0       |
| CPBRT-MIIND                        | 17                         | 8                          | 0                | 7       | 6                                   | S                     | 1                     | 1       | 0       | 0       |
| HM <sub>ap</sub> total             | 94                         | 40                         | 9                | 24      |                                     | 10                    | (40)                  | 3       | 1       | 0       |
| HMJP-CPBRT                         | 28                         | 11                         | 2                | 9       | 0                                   | 2                     | 10                    | 0       | 1       | 0       |
| HMJP-MSJD                          | 50                         |                            | 5                | 7       |                                     | 7                     | 20                    | 3       | 0       | 0       |
| HMJP-MIND                          | 16                         | 4                          | 2                | 8       | 4                                   | 1                     | 10                    | 0       | 0       | 0       |
| MI <sub>ND</sub> total             | 72                         | 25                         | 5                | 22      | 8                                   | 6                     | 13                    | 1       | 0       | 0       |
| MIIND-MS,0                         | 28                         | 12                         | 0                | 1       | 3                                   | 5                     | 1                     | 0       | 0       | 0       |
| MIIND-HMJP                         | 22                         | 3                          | 4                | 10      | 0                                   | 0                     | œ                     | 0       | 0       | 0       |
| MIIND-CPBRT                        | 22                         | 10                         | 1                | 11      | 5                                   | 1                     | 1                     | 1       | 0       | 0       |
| MS <sub>ID</sub> total             | 93                         | 50                         | 1                | 7       | (26)                                | 20                    | 10                    | 0       | 0       | 2       |
| MS10-MIIND                         | 31                         | 15                         | 0                | 4       | 5                                   | 12                    | 1                     | 0       | 0       | 2       |
| MSID-CPBRT                         | 21                         | 4                          | 1                | 1       | 6                                   | 1                     | 0                     | 0       | 0       | 0       |
| MS <sub>10</sub> -HM <sub>1P</sub> | 41                         | 00                         | 0                | 2       |                                     | 7                     | Ð                     | 0       | 0       | 0       |
| TOTAL                              | 327                        | 140                        | 16               | 79      | 61                                  | 49                    | 67                    | 6       | 1       | 2       |

#### Table 3: Distribution of numeral strategies across signers.

occurrences, there is a breakdown showing how many times the numeral type was used with which of the other interlocutors. This is important because one of the issues of interest here concerns the question whether the signers use particular types of numerals more with some interlocutors than with others. This is the issue of linguistic accommodation, in the sense of 'following the lead' of one's interlocutor by using the same types of constructions that are used by the interlocutor. Accommodation is discussed in more detail in Section 5.

For numerals below 10, the four signers overwhelmingly use finger extension, i.e., the 'digits' type. This is clearly the dominant pattern. Numeral incorporation is also used frequently by all signers except by  $MS_{JD}$ . Writing is not used at all as a source for expressing numbers below 10. Overall, the patterns in numerals below 10 look similar across all signers. The two-handed 'digits' type occurs far more frequently in the Japanese-Jordanian pair ( $HM_{JP}$  with  $MS_{JD}$  have 56 out of 140 occurrences). However, this type has no real competitor because numeral incorporation is used almost exclusively with numbers 1–5 and lexical signs are rare overall. Therefore, these data are simply the result of numbers between 6 and 9 occurring more frequently in the conversations between this particular pair.

For numerals above 10, there are always several options for expressing the same number, and therefore we can identify both personal preferences, where individual signers differ from others, and accommodation effects, where one signer adapts to the strategies used by another. Lexical numerals are very rare in the data when expressing numbers above 10. Writing is used only by one of the participants ( $MS_{ID}$ ) for expressing actual numerals, although there are other

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instances in the data where writing is used as part of complex constructions with numerals, e.g., for dash (-) or slash (/) symbols.

The main options to express numbers above 10 are the 'digital' type, both one-handed two-handed, and the two-handed 'digits' type. Looking at the totals in bold horizontally to see which of the signers prefers which option, it is clear immediately that the Japanese participant  $HM_{JP}$  has a strong preference for the two-handed digital type (40 occurrences out of 67, i.e., nearly 60%). It is quite possible that this is due to the linguistic and cultural background of  $HM_{JP}$ , as this type was used in earlier varieties of Japanese Sign Language, and can also sometimes be seen in the gestures of hearing people in Japan (Sagara 2014). In modern-day JSL, this numeral type has been replaced by other types and is now only seen rarely in some older signers (ibid.).  $HM_{JP}$  makes frequent use of this type with all of his interlocutors. Interestingly,  $MI_{IND}$  and  $MS_{JD}$  also use this type, but only when in conversation with  $HM_{JP}$ . In conversation with other interlocutors, they use two-handed digital numerals only once or not at all. In other words,  $MI_{IND}$  and  $MS_{JD}$  accommodate the Japanese participant's linguistic choice, while the British participant  $CP_{BRT}$  shows no such accommodation effect.

In the two-handed digital type, the linguistic accommodation is a one-way affair, but mutual accommodation is also visible in the data. The two-handed 'digits' pattern is relatively rare in most of the dyads, occurring no more than six times in any pair, with one exception. In the Japanese-Jordanian pair ( $HM_{JP}$  with  $MS_{JD}$ ) this type occurs 29 times, out of a total of 61 occurrences across all signers; i.e., 48% of all occurrences happen within this particular pair of signers. As  $HM_{JP}$  and  $MS_{JD}$  both use the two-handed 'digits' type frequently with each other, but infrequently or not at all with any of their other interlocutors, the pattern seems to point to linguistic accommodation that is mutual in this case. Repeated accommodation naturally leads to conventionalisation of linguistic expressions across participants in the conversations, which is essential in the development of an initial signed jargon in the cross-signing situation.

Looking at all strategies across all signers, it is clear that there is a strong preference for iconically motivated signs, regardless of whether or not such signs occur in the participants' native sign languages. Signs in the 'lexical' category are strongly dispreferred, as are signs with forms based on writing that is not intelligible across cultures, such as the kanji-based numerals in JSL, which are entirely absent from these data. Instead, signers prefer to either directly show the number of extended fingers or to use sequences of signs that represent the way numbers are written. The data in Table 3 present evidence of these general tendencies, but also reveal individual signers' preferences, as well as showing both one-way and mutual effects of linguistic accommodation. On the basis of this preliminary understanding, we can now take a closer look at qualitative data to consider how the various numeral strategies play out in specific interactions.

# 4 Combining communicative resources in multilingual-multimodal space

The analysis of data aims at revealing the ways in which the deaf participants operate within a shared multimodal-multilingual space in the particular communicative situations they are engaged in. In this section, selected segments of signed conversations are presented in order to exemplify the use of multiple linguistic and other communicative resources, and how these interact with one another. This analysis draws on approaches to multimodal interaction research.

Previous extensive research has demonstrated that the traditional bias in linguistics towards spoken language (or, even more restrictively, written language) does not provide a sufficient account of human communication, given that the primary setting where language is overwhelmingly used is for the purpose of face-to-face communication. It can thus be argued that, far from being peripheral to speech, gestures and other multimodal behaviours constitute an integral and intricately structured part of human communication (McNeill 1992; Kendon 2004). Work on linguistic aspects of multimodal interaction has so far focused primarily on the interplay between speech and the gestural channel of communication with respect to an increasingly diverse array of individual languages (e.g., Enfield 2003 on Lao; Iwasaki 2008 on Japanese). Multimodal interactions that are also multilingual, as is the case in the present study, are only beginning to receive attention from researchers, as for instance in Gullberg (2011) with respect to multimodality in second language acquisition.

The recognition that transmission of the linguistic message involves more than one channel sits well with research in sign language linguistics, where the multi-channel nature of signed communication has long been recognised. In sign language linguistics, it is common to recognise several channels which are simultaneously active and coordinated, such as the hands and arms, the facial expressions, the mouth movements derived from spoken words ("mouthings"), and head and body postures (cf. Sandler 1999; Wilbur 2000; Sandler and Lillo-Martin 2006). The use of mouthings is related to a (secondary representation of) spoken language, while all the other simultaneous channels represent different components of a sign language (Boyes Braem and Sutton-Spence 2001). However, in the communicative situation of cross-signing, it is evident that the sources of the utterances observed are much more varied. In the absence of any shared language, the participants in the conversation are involved in a difficult "meaning-making" task that challenges the entirety of their multilingual, multi-modal and meta-linguistic skills.

In order to represent the interaction and, in particular, the timing of co-produced speech, signs, gestures, and other communicative behaviours, a multi-tiered representational system is needed. The ELAN annotator is particularly suited to representing various simultaneous aspects of multimodal interactions, as well as annotating observations and analysis categories on separate tiers. Its representational system is organised like a musical score, where temporal alignment is represented on the vertical axis across the different tiers.

In the examples from the data, a notation adapted from Conversation Analysis (CA), as seen, for instance, in Eggins and Slade (1997), is used to transcribe examples. The turns in conversation are numbered consecutively, along with the participant's ID label. In addition to the capital letter glosses of signs, below the signs mouthings are notated in double quotes and other nonmanual actions are notated in brackets. This transcription also captures temporal coordination within and between turns as illustrated in Figure 11. In addition, screenshots of signs to illustrate what the utterances look like are available in the appendix, where a complete list of abbreviations can also be found.



Figure 11: Transcription of examples.

A separate representation is used to indicate which linguistic and communicative resources are active at which point in the conversation. For the purpose of the analysis, it is not only the timing of the several communicative channels that is of interest, but also various forms of cross-modal interplay that are used creatively by the signers for "making meaning" in conversation. In other words, it is of interest to see what aspects of meaning are contributed by which of the communicative resources present in the interaction. Therefore, these resources are notated using the following labels:

| ownSIGN                       | the participant's own sign language                   |  |  |  |  |  |
|-------------------------------|---|--|--|--|--|--|
| otherSIGN                     | the sign language of the participant's interlocutor   |  |  |  |  |  |
| invSIGN                       | invented signs belonging to neither of the participan |  |  |  |  |  |
|                               | sign languages  |  |  |  |  |  |
| English <sup>5</sup> :writing | a written language                                    |  |  |  |  |  |
| English:mouthing              | mouthing based on a spoken language                   |  |  |  |  |  |

In the conversations, signers actually use a much wider array of linguistic and communicative resources, including strategies such as pantomime; drawing in the air or on surfaces; various forms of manual alphabets (fingerspelling); exophoric pointing to objects and other referents in the vicinity; and signs from other languages, for example American Sign Language (ASL). However, the above list covers the options used for communicating about numeral concepts, and further communicative options that occur elsewhere in the conversation outside the domain of numerals are disregarded for the purpose of this article. These categories are used for a qualitative exploration of examples from the data only, so no quantitative data counts have been undertaken. Moreover, I avoid a distinction between signs and gestures here. As mentioned above, it would be very contentious to argue that an invented form should be classified as a gesture rather than a sign, especially in the absence of compelling data about how hearing gesturers communicate about numbers in each of the cultures involved. The important point is that newly invented forms that are outside the linguistic inventory of any of the national sign languages play a prominent role in these conversations. Thus the label invSIGN is conceived of as broad enough to cover possible gestural influences.

The following examples illustrate the distribution of multilingual and multimodal resources in utterances, and how they contribute to the overall meaning that is being communicated.

### 4.1 Example: fractions

In example (2), the signers from Indonesia and Japan discuss fractions.  $HM_{JP}$  aims to convey that the proportion of deaf people in Japan is 1 in 1,000. He first

**<sup>5</sup>** Bahasa Indonesia, Arabic and Japanese also occur as linguistic resources contributing to utterances in the data.

uses a two-handed digital representation for 1,000 (with the left hand signing ONE held in space while the right hand signs ZERO three times). This is followed by a horizontal line representing the fraction, and the numeral ONE. The sign for 1,000 is an iconically based invention, as the corresponding sign in JSL is based on a written kanji and would be unintelligible to the Indonesian signer. However, the way in which they are sequenced and displayed in space is aligned with the Japanese way of writing fractions, that is, bottom to top (denominator, then numerator). In the response,  $MI_{IND}$  repeats the same elements introduced by  $HM_{JP}$ , but in the reverse order, top to bottom, as this is the way fractions are written in Indonesia.

Source video file: Convers-HM-MI-06Jun2012\_01 (see video stills in the appendix and full length video online: http://dx.doi.org/10.1515/cog-2015-0011)
 Time code: 00:04:45 - 00:05:05

| 1 | $\mathrm{HM}_{\mathrm{JP}}$ | ONE ZERO ZERO BAR ONE ——-   |  |  |  |  |
|---|-----------------------------|---|--|--|--|--|
| 2 | $\mathrm{MI}_\mathrm{IND}$  | ONE BAR ONE ZERO ZERO ZERO<br>(questioning expressiofi with raised brows) |  |  |  |  |
|   |                             | "oh" -  |  |  |  |  |
| 3 | $HM_{IP}$                   | ONE ZERO ZERO DI ONE  |  |  |  |  |
| 4 | MI <sub>IND</sub>           | (ONE BAR)   |  |  |  |  |
|   |                             | ل(frown—–)  |  |  |  |  |
|   |                             | 'One in 1,000 (are deaf). – 'One in 1,000, one in ?'                      |  |  |  |  |
| 5 | $HM_{JP}$                   | ONE DEAF  |  |  |  |  |
|   |                             | ZERO ZERO ZERO HEARING(a) HEARING(b) HEARING(c)                           |  |  |  |  |
|   |                             | INDEX:own finger  |  |  |  |  |
| 6 | MI <sub>IND</sub>           | (puzzled facial expression with frown——————) (slow nod)                   |  |  |  |  |
|   |                             | 'One is deaf and thousands are hearing. – Ah.'                            |  |  |  |  |

This communicative segment is based on a misunderstanding in the previous discourse.  $MI_{IND}$  was trying to ask how many deaf friends  $HM_{JP}$  has in Japan, using a sign from ASL for FRIEND. However,  $HM_{JP}$  misunderstood this to mean 'people', and hence his response 'there are one in 1,000 (deaf people in Japan)'. Utterance (5) includes three different signs for HEARING (a, b and c).

This example shows how the different source languages and modes interact with each other to produce the utterances. JSL and IndoSL are the primary, preferred languages of the participants and the source of the numerals ONE and ZERO which happen to be the same in both sign languages. In addition, both signers use the invented sign for 1,000 that is not found in their respective sign languages, and this iconic invention interacts with the writing systems used in Japan and Indonesia respectively. So the two modes of communication are signing and writing (via an indirect representation as "writing in the air"). The interaction between these communicative resources is shown in the representation under (3) below. The two top lines contain the same sign glosses as in the previous example notation; non-manual behaviours have been omitted for the sake of clarity. The lines below indicate the various communicative channels that contribute to the utterance. Whenever a channel is actively contributing to the meaning of the utterance, this is marked with xxxxx underneath the sign glosses. Sometimes there is an additional comment under the xxxxx to specify what aspect of the utterance this particular channel is contributing at this point in time.

(3)

| HM                | ONF ZERO ZERO   |          | ONE ZERO ZERO ZERO    | ONF        |
|-------------------|-----------------|----------|-----------------------|------------|
| imjp              | ZERO BAR ONE    |          |                       | ONE        |
| MI <sub>IND</sub> | ONE B           | AR ONE Z | ERO ZERO ZERO         | (ONE BAR)  |
| ownSIGN           | xxxxxxxxxxxxxx  | XXXXX    | *****                 | XXXXXX     |
|                   | form of 1 and 0 |          |                       |            |
| otherSIGN         |                 |          |                       |            |
| invSIGN           | xxxxxxxxxxxxx   |          | *****                 | х          |
| Japan.:           | *****           | XX       | XXXXXXXXXXXXXXXXXXXXX | XXXX       |
| writing           |                 |          |                       |            |
| Indon.:           | XXXXXX          | xxxxxxxx | xxxxxxxxxxxx          | XXXXXXXXXX |
| writing           |                 |          |                       |            |

As is suggested by the "musical score" notation, each channel of communication is active throughout the conversation, not just when the signer draws on it for a particular utterance. For instance, the underlying knowledge about writing conventions in a particular language is always available in the background, and at any time, signers can choose to integrate this knowledge into the utterance. Just like in an orchestra, where players of all instruments are present at all times and monitoring what is going on, ready to join in at the right moment, the multilingual-multimodal capabilities are always available to be integrated into utterances, either as a "solo" or in combination with other elements.

Signers do not alternate between different languages and modes, but exploit various possibilities of integrating them ad hoc and creatively into utterances. Thus in the expression for '1 in 1,000' used by HM<sub>JP</sub>, the numeral *items* themselves are signed, but the *way* they are arranged in space is aligned with literacy conventions in Japan. Therefore, as the notation in (3) shows, both signing and Japanese writing are active and contribute to the expression. The creative process of blending elements from several sources in this way is explored in more detail in Section 4.3.

### 4.2 Example: dates

Example (4), from the conversation between the Jordanian and the Indonesian participant, is more complex because the signers are repeatedly miscommunicating and trying to resolve the situation. The participants are discussing the dates of a planned trip to London.  $MS_{JD}$  repeatedly tries to convey the 26th of June as being the correct date. From the post-hoc introspective interview conducted with the Indonesian participant  $MI_{IND}$ , it is clear that  $MI_{IND}$  repeatedly failed to understand what date was being referred to. At the end of this segment, they move on to discuss the length of the trip to London, without having resolved the miscommunication about the date. The interplay of various source languages and communication modes is particularly interesting here, as  $MS_{JD}$  makes several attempts at clarifying the date, involving different communicative resources.

Source video file: Convers-MI-MS-07June2012-1 (see video stills in the appendix and full length video online: http://dx.doi.org/10.1515/cog-2015-0011)
 Time code: 00:23:43 – 00:24:18

| 1  | MS <sub>JD</sub>  | SIX SLASH SIX TWO NO  |  |  |  |  |  |
|----|---|---|--|--|--|--|--|
| 2  | MI <sub>IND</sub>   | FIVE BEFORE FIVE  |  |  |  |  |  |
|    |   | "five "five"  |  |  |  |  |  |
| 3  | MI <sub>IND</sub>   | FIRST SECOND THIRD FOURTH FIFTH FIVE                                      |  |  |  |  |  |
| 4  | MS <sub>JD</sub>  | IX:fwd NOT ()   |  |  |  |  |  |
|    |   | 'On June 26. – Earlier, in the fifth (month, i.e., May). – No, not that.' |  |  |  |  |  |
| 5  | $MS_{JD}$   | IX:fwd LONDON AFTER (writing on palm: 6 / 2 6) SIX TWO- SIX               |  |  |  |  |  |
| 6  | $MI_{IND}$  | (gaze to MS's hands) SIX TWO  |  |  |  |  |  |
|    |   | (nod) (nod)   |  |  |  |  |  |
|    |   | 'London is afterwards, on 26 June. – 62'                                  |  |  |  |  |  |
| 7  | $MS_{JD}$   | (writing in air: $1$ ) NO (writing in air: $6 \ 2 \ / \ 6$ ) SIX          |  |  |  |  |  |
| 8  | $MI_{IND}$  | (nod)   |  |  |  |  |  |
|    |   | 'On six no, six-and-twenty June.'   |  |  |  |  |  |
| 9  | $MS_{JD}$   | GO ALL BYE-BYE LONDON STAY SLEEP FOUR DAY                                 |  |  |  |  |  |
|    |   | FOUR STAY LONDON FOUR   |  |  |  |  |  |
| 10 | $MI_{IND}$  | FOUR DAY DAY FOUR   |  |  |  |  |  |
|    | 'We will all go to London, bye-bye, and stay there overnight for four days. |   |  |  |  |  |  |
|    | – Four  | days. – We stay in London four (days).                                    |  |  |  |  |  |

This is a particularly clear example of how this kind of communication is both multilingual and multimodal. In the first segment, the expression that  $MS_{JD}$  uses (SIX SLASH SIX TWO) partly reflects Jordanian Sign Language (LIU) and written Arabic in terms of the order of elements. In particular, the numeral '26' is signed

in LIU by combining SIX and TWENTY, in this order. This is the same as in spoken Arabic *sitta-wa-ishreen* (literally 'six-and-twenty'), but is the opposite of IndoSL, where '26' is signed TWO SIX, in this order. The complete date would be signed in LIU with the sequence SIX TWENTY SLASH SIX MONTH, and this in turn is modelled on the order of writing the date in Arabic as used by  $MS_{JD}$ , which is 6 - 2 (written from right to left) followed by *slash* – 6 (written from left to right). The numeral SIX that  $MS_{JD}$  uses is an invented sign using the "digits" strategy. This is more iconic in this context than the Jordanian sign, which resembles the written Arabic numeral. Interestingly,  $MI_{IND}$  uses a mouthing from English ("five"), which happens to be part of his small repertoire of English.<sup>6</sup>

(5)

| MS <sub>ID</sub>  | SIX SLASH SIX TW  | 0                     | NO      | IX:fwd NOT |
|-------------------|-------------------|-----------------------|---------|------------|
| MI <sub>IND</sub> | FIVE FIRST-       | SECOND-THIRD-FOURT    | H-FIFTH | FIVE       |
| ownSIGN           | XXXXXXXXXXXXX     | *****                 | XXXXXXX |            |
|                   | sequence 6-2      |                       |         |            |
| otherSIGN         |                   |                       |         |            |
| invSIGN           | *****             | Х                     |         |            |
|                   | numeral signs and | month-before-day orde | r       |            |
| Engl:             |                   |                       |         |            |
| writing           |                   |                       |         |            |
| Engl:             | XXXX              |                       |         | XXXX       |
| mouthing          | "five"            |                       |         | "five"     |
| Arabic:           | xxxxxxxxxxxxxxx   | X                     |         |            |
| writing           | sequence 6-2 and  | slash                 |         |            |

In the next segment (6),  $MS_{JD}$  changes his strategy and attempts to show  $MI_{IND}$  the written numbers on his palm. The form of the written numbers on the palm conforms to written English and maintains the month-before-day order used previously (it is not clear where the US-style month-before-date order comes from). Although  $MI_{IND}$  looks at  $MS_{JD}$ 's hands, he is still unable to decode the date, and still trying to understand the numeral with the "reversed" order (SIX TWO for '26').

**<sup>6</sup>** The same also happens in example 5.1 with a different addressee (see Section 5), indicating that making use of any and all available resources, however limited, is a consistent strategy used by this signer. None of the other numerals used by  $MI_{IND}$  has any accompanying mouthing.

(6)

| MS- <sub>JD</sub>  | LONDON IX:down AFTER | 6/26      | SIX TWO     | SIX     |              |
|--------------------|----------------------|-----------|-------------|---------|--------------|
| MI- <sub>IND</sub> |                      |           |             |         | SIX TWO      |
| ownSIGN            |                      |           | XXXXXXXXX   | xxxxx   |              |
|                    |                      |           | order of e  | lements |              |
| otherSIGN          |                      |           |             |         |              |
| invSIGN            |                      |           | XXXXXXXXX   | XXXXXXX | XXXXXXXXX    |
|                    |                      |           | number si   | gns     | number signs |
| Engl:              |                      | XXXXXXX   |             |         |              |
| writing            |                      | form of r | numbers (or | n palm) |              |
| Engl:              |                      |           |             |         |              |
| mouthing           |                      |           |             |         |              |
| Arabic:            |                      |           | XXXXXXXXX   | XXXXX   |              |
| writing            |                      |           | order of e  | lements |              |

In one further attempt shown in (7),  $MS_{JD}$  now resorts to writing in the air. The initial attempt at writing in Arabic numerals is quickly abandoned, and there is an overt marking of self-initiated repair (the sign NO). The subsequent new combination of English-style writing (this time with day-before-month), but with interference from LIU and Arabic in terms of the order of some of the elements, is not understood by  $MI_{IND}$  either, and they move on to discussing a different subject.

(7)

| MS <sub>JD</sub>  | ٦   | NO        | 62/6        | SIX            |
|-------------------|-----|-----------|-------------|----------------|
| MI <sub>IND</sub> |     |           |             |                |
| ownSIGN           |     |           | XXXXXXXXX   |                |
|                   |     |           | sequence 6- | 2              |
| otherSIGN         |     |           |             |                |
| invSIGN           |     |           |             | XXXX           |
|                   |     |           |             | number sign    |
| Engl: writing     |     |           | XXXXXXXXXX  |                |
|                   |     |           | form of nun | nbers (in air) |
| Engl: mouthing    |     |           |             |                |
| Arabic: writing   | XXX | κx        | XXXXXXXXX   |                |
|                   | nu  | meral '6′ | sequence 6- | -2             |

This example demonstrates how multilingual-multimodal resources interact to contribute to the overall meaning. The creative inventions that signers use are not recruited from any pre-existing linguistic inventory, but arise from the interplay of existing communicative resources, meta-linguistic skills and

linguistic creativity. These inventions are often closely intertwined with elements from their primary sign languages and other secondary languages of literacy that they have some degree of fluency in.

### 4.3 Multilingual-multimodal spaces

The examples in Sections 4.1 and 4.2 elucidate the way in which multilingual and multimodal options are realised in these interactions, and this differs markedly from monolingual signing. It is true that all sign languages make use of a range of communicative resources and use several simultaneous manual and nonmanual channels. However, if interlocutors share the same language, there is no need for repeated differential expression of the same concept through a variety of signs in the immediate vicinity of each other. As many sign languages do have several alternative ways of signing numerals (see, for instance, Palfreyman (forthcoming) on Indonesian Sign Language), several of those forms may occur in a discourse, particularly in the case of inter-dialectal conversations. However, cross-signing is peculiar in that the differential expression of numerals clusters narrowly together, so that signs from one's own sign language, invented signs, writing, and mouthing all contribute to the "making of meaning" within the same immediate interaction. Repetition is also characteristic of these interactions, either by one and the same signer, or by both signers repeating signs to each other, sometimes several times back and forth. This is evident in most of the examples discussed in this article.

This clustering of alternative expressions can be quantified in the data. Across the coded data, there are 45 instances of numerical expressions where the numeral is signed in more than one way within the same immediate interaction. This data count covers only manual signs and not the other semiotic types. Table 4 shows that all participants engage in these interactions, where

| Participants                             | Two different<br>numeral forms | Three different<br>numeral forms |
|--|--------------------------------|----------------------------------|
| HM <sub>JP</sub> with CP <sub>BRT</sub>  | 7                              | 1                                |
| HM <sub>JP</sub> with MI <sub>IND</sub>  | 6                              | 2                                |
| CP <sub>BRT</sub> with MS <sub>JD</sub>  | 5                              | 1                                |
| MS <sub>JD</sub> with MI <sub>IND</sub>  | 2                              | 1                                |
| HM <sub>JP</sub> with MS <sub>JD</sub>   | 10                             | 1                                |
| MI <sub>IND</sub> with CP <sub>BRT</sub> | 9                              | 0                                |
| Total : 45                               | 39                             | 6                                |

 Table 4: Multiple differential expression of numerals.

there is some negotiation as to the formation of numeral signs. Usually, there are two different forms of numerals in the interaction, but occasionally, there are three different forms.

The data support the hypothesis that these interactions are evidence of the way in which the target meaning is a matter of negotiation. In the majority of cases, in 26 out of 45 interactions, i.e., 58%, both participants are involved in the variable expression of numerals. This is evidence of the active co-creation of numeral forms in interaction. Sometimes each of the participants produces a different form, while at other times, both participants swap their respective numeral forms back and forth until agreement on the intended meaning has been reached.

In the remaining 19 cases, i.e., 42%, only one of the signers produces several numeral sign forms to express the same number. This can happen as a form of self-repair, or in response to a non-manual or manual signal from the interlocutor that indicates non-comprehension. In all cases, repetition of the numeral forms is a common strategy, either by one signer or by both. Interestingly, the differential expression of numerals does not follow any particular pattern with regard to the greater or lesser iconicity or transparency of the signs. For instance, it is not the case that the more directly iconic 'digits' type is always the one that is added after a less iconic type has been produced; the reverse also happens.

The above examples suggest that the communicative situation in crosssigning may best be viewed as a process of dynamic interaction between three multilingual-multimodal spaces: each signer's own space, and an intersubjective space that is shared between the two participants. At the beginning of data collection for cross-signing, each participant comes to the table with his or her own multilingual-multimodal space, which includes all the gestural, written, spoken and signed languages and modes that the individuals have experienced in their lifetime. Importantly, participants were also given a detailed preparatory briefing in their own sign language that explained the tasks and aims involved in this research. Thus they had time to think about these tasks, although they did not seem to undertake any particular preparation.

As the participants have never met before, they are necessarily unaware of the specific content of their interlocutors' multilingual-multimodal space, apart from general information about each person's country of origin. During the interaction, a shared multilingual-multimodal space is created and successively enriched with linguistic structures and other strategies. As participants become increasingly familiar with each other, the shared space expands and includes more and more communicative resources, while discarding failed communicative attempts. Those strategies that are felt to be successful (such as the digital strategy for expressing numerals) become part of the shared multilingual-multimodal space, and are used repeatedly. Strategies that are unsuccessful (like the use of numerals "written in the air" in Arabic script) are discarded and do not enter the shared space.

The shared multilingual-multimodal space is a dynamic and intersubjective repository of linguistic structures, including both fully and partially specified forms as well as generalisable construction types. In many cases, the linguistic material contributed to the shared space is itself the result of complex metalinguistic reasoning on the part of each signer. In fact, the way in which multilingual and multimodal resources come together in specific linguistic expressions of numerals has a lot in common with "blended spaces" as described in Fauconnier and Turner (2002). In their framework, blended spaces are "small conceptual packets constructed as we think and talk, for purposes of local understanding and action" (Fauconnier and Turner 2002: 102). In the blended space, parts of cognitive structures are constructed from several input spaces by bringing them together in a novel way, and the same could be said of the linguistic and communicative entities in the examples discussed so far. The elements from different languages and modalities can each be considered to be located in separate input spaces. For instance, with respect to example (4), written Arabic, Jordanian Sign Language, and invented signs come from three different types of input spaces. They are then blended together in the actual utterance (in turn 1), which has elements from each of the inputs. Importantly, exactly how to configure these elements is not a predictable, automatic process but is a matter of imaginative creativity on the part of the signer. This is what enables the signer to re-blend the elements differently (in turn 5 and turn 7) when his initial utterance is not understood. Blended space theory is useful for the present analysis because there are many parallels in the process and indeed, the blending of linguistic forms can simply be considered as a special case of conceptual blending. In the tabular representations of turns from examples (2) and (4), we find blending whenever more than one row is marked as active (by xxxxx). As communication progresses, the numerals that appear as outputs in the blended spaces of each signer are in turn combined into a secondary space which is explicitly intersubjective. Through negotiation, signers reach an understanding as to which signs and structures have become shared knowledge, and this is visible most clearly in examples where signers are facing a communication barrier.

The construction of utterances through blending is exemplified in Figure 12, which uses example (2) to show the complex recurrence of blending, moving from each signer's own blended space to the intersubjective space. The intersubjective shared space eventually includes the two-handed digital strategy of signing numerals with multiple digits (in this case, 1,000) and the BAR element of written fractions (i.e., the vinculum), as well as both ways of signing fractions in the signing space (top-to-bottom and bottom-to-top) and their individual components. At this stage, the two interlocutors have not "agreed on" a consistent direction of signing fractions



**Figure 12:** Blending of input spaces in cross-signing<sup>7</sup> (1h = 1-handed, 2h = 2-handed).

in the signing space, and they are not pursuing this topic further. Elements that have not been used in the conversation, for instance the JSL kanji-based sign for '1,000', are kept outside of the shared space.

Thus several parallels between conceptual blending as described in Fauconnier and Turner (2002) and the innovation of linguistic structures through blending in the cross-signing data are apparent. The process of conceptual blending is iterative, so that the output of one blend can serve as the input to another blend, just as the structures produced by each signer combine again into the content of the shared space. The resulting cognitive and, in our case, linguistic structure may gain its own unique properties not copied from or inherent in any of the input spaces; indeed, the linguistic creativity of the signers relies on exploiting these possibilities. And just as the mental spaces involved in conceptual blending are partial constructs, the content of the shared multilingual-multimodal space is only partially specified at any given time.

**<sup>7</sup>** The connection between elements in the individual signers' blended spaces and in the intersubjective blended space is only exemplified once, for the arrows representing the spatial arrangement of signing fractions. The other elements that are pulled through to the intersubjective space are not connected by lines as this would make the figure too busy and difficult to read.

The process of constructing the shared space can be observed indirectly through certain sequences of interaction, and this is discussed further in Section 5. For the purpose of this article, the focus is on the linguistic and other communicative resources that are present in the shared multilingual-multimodal space. This is not to ignore the important role of broader cognitive and non-linguistic interactional strategies in these conversations, such as the principles described in Levinson (2006) as part of the human "interaction engine", or issues of shared intentionality (Tomasello 2008) and joint attention (Moore and Dunham 1995). All of these factors are very relevant to both the conversational data and the data from the communicative tasks in cross-signing, but exploring them in detail is beyond the scope of this article. Throughout the conversation, the contents of the shared multilingualmultimodal space become part of the interaction's "common ground" and are crucial elements in establishing what Clark and Brennan (1991: 148) refer to as "the grounding criterion: that we and our addressees mutually believe that they have understood what we meant well enough for current purposes". Of course, these beliefs are also underpinned by these same non-linguistic interactional principles.

It should be argued that the shared space is conceptually present from the beginning, as both participants clearly expect to communicate with each other with some success right from the start. Thus the initial shared space would be filled not with actual linguistic structures and communicative resources, but with conjectures in terms of what each participant expects to have in common with the other participant. These expectations will be either falsified during conversation, and the associated strategies and structures discarded ("This did not work, I won't use it again"), or confirmed and committed permanently to the shared space ("I have now established that this can and will be used for further communication"). There is evidence in the data and from the post-hoc interviews that participants operate with such expectations and consciously track their falsification or confirmation (see Section 6 for further comments on meta-linguistic skills).

What is perhaps surprising with respect to cross-signing is the speed and relative ease with which a shared basis for communication develops. Apparently, this phenomenon does not occur with speakers of spoken languages, whose communication would be more limited for much longer in the absence of any shared language.<sup>8</sup> The sub-topic investigated here may seem to be relatively easy to negotiate, given that so many potentially iconic strategies are available to express numerals – indeed, this is why this domain was chosen for the initial investigation. However, the same processes of developing a shared "toolkit" of communicative

**<sup>8</sup>** As is known anecdotally, speakers of spoken languages typically rely heavily on iconic mimes and gestures when having to communicate in the absence of a shared language (see the example in Levinson 2006: 42–43 about meeting a deaf "home signer").

resources, from broad strategies to the narrowing down of signs for reference to particular lexical items, can be observed throughout these conversations in many other domains of meaning, and this will be explored further in future research with these data.

# 5 Interactional sequences in multilingual-multimodal space

The previous section has considered the shared communicative resources that cross-signing participants build up over the course of their conversations and has explored the concept of a shared multilingual-multimodal space that is constantly changing and expanding. This section examines some of the details of this process and co-opts approaches from Conversation Analysis and variationist sociolinguistics to show how signers negotiate the use of communicative resources in typical interactional sequences when they are addressing a communication difficulty. In particular, the focus is on interactional sequences that provide overt evidence for the construction of a shared ad hoc repertoire for the purpose of each specific communicative situation. If, as is being assumed here, the process of "making meaning" during cross-signing is essentially collaborative, the mechanisms involved necessarily rely on the specific kinds of interactions that happen between the participants. This rationale has provided the motivation for trying to identify patterns in interactional sequences between participants.

As noted in Section 2, for the purpose of this investigation, approaches from Conversation Analysis (e.g., cf. Schegloff 1987; 1991; 2007; Sidnell and Stivers 2012) have been co-opted. This is useful because Conversation Analysis (CA) provides a framework for dealing with patterns of interactional sequences. However, the way in which a CA-type approach is used here is tailored to the specific research question pursued.

The value of CA as an approach for analysing the cross-signing data lies in the emphasis on interactional sequence types that achieve specific communicative functions. For instance, sequences such as the adjacency pairs "question – answer", "offer – acceptance" or "request – compliance", or more complex sequences involving pre-, post-, and insert expansions (Schegloff 2007), represent identifiable interactional types; that is, they can be found repeatedly within and across languages. In the cross-signing data, such interactional types can similarly be identified, using labels that have been defined specifically for the purpose of this analysis in order to categorise typical interactional sequences. Much of the online meta-linguistic monitoring that participants constantly undertake in their interactions may have no overt manifestation, particularly if the communication is flowing smoothly. Although the participants have reported some of their internal reasoning during the introspective interviews, it is important to back this up with direct evidence from the linguistic data. Therefore, the analysis in this section focuses on segments in the conversation where the signers are trying to overcome a problem with communicating the intended information. Such segments allow for a clearer insight into the strategies that signers use in the co-creation of meaning.

A typical interaction that is found repeatedly in the cross-signing data consists of the following sequence, here called the IAP-sequence:

- a. INTRODUCE: This is the beginning of a sequence, and it involves one of the participants introducing a novel linguistic structure or communicative strategy not previously used. These can be existing items or newly invented items.
- b. ACCOMMODATE: In many cases, the other participant takes up the "suggested" construction and uses it in the immediate or deferred response to the previous utterance; that is, the second participant accommodates the first participant's choice.
- c. PERSIST: When a strategy has been introduced (through INTRODUCE) and acknowledged (through ACCOMMODATE), both participants often maintain use of the strategy repeatedly in the following discourse.

It should be noted that this sequence has been identified with respect to the domain of quantification involving the use of numeral signs, and where the necessary linguistic negotiation is both more complex and more overt than in other instances because the signers are faced with a communicative challenge. It remains to be seen in how far this model is applicable to other communicative domains and how far it can be generalised. The model is illustrated in the examples below.

### 5.1 Example: dates

In example (8), the two signers from Japan and from Indonesia have just met for their first video recording, and this segment is from the very beginning of the conversation (starting at 00:03:09). The Indonesian signer (MI) is trying to find out the Japanese signer's (HM) arrival date in the UK.

(8) Source video file: HM-MI-06Jun2012\_01 (see video stills in the appendix and full length video online: http://dx.doi.org/10.1515/cog-2015-0011) Time code: 00:03:09 - 00:03:21 1 HMID FIVE (hesitation) TWO NINE-(gaze at own hands) (gaze at MI) 2 TWO NINE---MIIND MIIND 3 HMID TWO NINE 4 (nod) MIIND '(It was) May 29. - 29. - 29. - Yes.' 5  $HM_{IP}$ BEFORE (nod) BEFORE-"ah" 6 MIIND TW-BEFORE 'Some time ago. - Tw. . oh, earlier. - Yes, earlier.' 7 TWO NINE CDASH FIVE-MIIND "five" 8 TWO NINE  $HM_{IP}$ TWO NINE-'29<sup>th</sup> of May.' - 29<sup>th</sup>. 29<sup>th</sup>.' 9 TWO NINE DASH FIVE MIIND "five" TWO NINE SLASH FIVE 10  $HM_{IP}$ INDEX:MI's hand-"ah" (nod) 11 FIVE MIIND 'five" (nod) '29<sup>th</sup> of May. – Oh yes, the 29<sup>th</sup> of May. – Yes, May.'

Both signers use two slightly different versions of the digital numeral strategy in utterances (1) – (3), that is, signing TWO NINE for '29'. The JSL sign for '29' is completely different, involving numeral incorporation for '20' (TWO#tens) and a one-handed numeral '9'. Therefore, the numeral sign introduced here by  $HM_{JP}$  represents a creative invention driven by the need to increase the level of iconicity.

In utterances (7), (9) and (10), a new communicative resource is added, a representation of writing. Both signers use this resource in the same way, by a tracing movement with the index finger. However, while the Indonesian signer uses a dash (-), the Japanese signer uses a forward slash (/), as writing dates in Japanese involves either a slash or a dot (.), but not a dash.<sup>9</sup> The signs here follow the month-before-day

**<sup>9</sup>** It is interesting that  $MI_{IND}$  uses a dash although this is not the way either to sign dates in IndoSL or write dates in Bahasa Indonesia. Thus the dash is a creative invention, possibly guided by an assumption as to what international signing may look like, in the opinion of  $MI_{IND}$ .

order of JSL, which is itself aligned to spoken/written Japanese. In Bahasa Indonesia and IndoSL, the order of elements is day-before-month.

This interaction contains several IAP-sequences of various complexity. In the simplest case, there is a single sign that is used repeatedly back and forth between the signers. Repeating signs in this way is one of the most common negotiation strategies in the data for agreeing which signs to use in the conversation and building up a shared lexicon. An example of a minimal IAPsequence, utterance (5) and (6) above, can be summarised as in (9)

| (9) | Signer             | Relevant part of utterance | IAP-Sequence | Overt markers |
|-----|--------------------|----------------------------|--------------|---------------|
|     | HM- <sub>IP</sub>  | BEFORE                     | Ι            |               |
|     | MI- <sub>IND</sub> | BEFORE                     | А            | nod, "ah"     |
|     | HM- <sub>IP</sub>  | BEFORE                     | Р            |               |

The overt communicative behaviour marking a successful step in the process, or the lack thereof, often consists of non-manual signals, such as the nod and the "ah"-mouthing in this example.

It is useful to recognise some degree of variation and still categorise the interactional sequence as being of the same IAP type. One common variation involves partial or modified accommodation, notated as A' instead of A.<sup>10</sup> That is, the structure innovated in the initial turn is not taken up in the following turn(s) in an identical way, but in a partial or modified way. This is the case in utterances (1) – (3) in the example (8). As shown in (10), MI<sub>IND</sub> adopts the digital strategy of expressing the numeral '29' introduced by HM, but uses a slightly different sign with a different handshape on one of the hands (with the little finger folded in rather than the thumb).

| Signer                      | Relevant part of  | Numeral  | IAP-Sequence   | Overt  |
|-----------------------------|---|--|--|--|
|                             | utterance   | type   |  | markers  |
| $HM_{JP}$                   | FIVE TWO NINE(a)  | digital  | Ι  |  |
| MI <sub>IND</sub>           | TWO NINE(b)   | digital  | Α'   |  |
| $\mathrm{HM}_{\mathrm{JP}}$ | TWO NINE(a)   | digital  | Р  | nod  |
|                             | Signer<br>HM <sub>JP</sub><br>MI <sub>IND</sub><br>HM <sub>JP</sub> | SignerRelevant part of<br>utteranceHMJPFIVE TWO NINE(a)MIINDTWO NINE(b)HMJPTWO NINE(a) | SignerRelevant part of<br>utteranceNumeral<br>typeHMJPFIVE TWO NINE(a)digitalMIINDTWO NINE(b)digitalHMJPTWO NINE(a)digital | SignerRelevant part of<br>utteranceNumeral<br>typeIAP-SequenceHMJPFIVE TWO NINE(a)digitalIMIINDTWO NINE(b)digitalA'HMJPTWO NINE(a)digitalP |

Signing of the complete date including the dash or slash in utterances (7) – (11) involves an inserted repair sequence, as shown in (11). The initial introduction (I) is not understood by  $HM_{JP}$ , who signals this by partial repetition until  $MI_{IND}$  repeats the same signs again. Again, the accommodation by  $HM_{JP}$  is partial (A'),

**<sup>10</sup>** Partial accommodation also occurs in example (2), with respect to the spatial arrangement of the signed fraction.

adopting the order of elements, but replacing the element derived from writing. This is accompanied by both manual and non-manual signals; pointing to the interlocutor or his/her hands, often accompanied by nodding, is another common meta-linguistic marker of comprehension that occurs in the data.<sup>11</sup> Finally, the repeated use of the agreed construction (PERSIST) is also partial in the last utterance (notated P'), as MI<sub>IND</sub> only repeats the final sign.

| (11) | Signer                       | Relevant part of   | IAP-     | Repair   | Overt markers |
|------|------------------------------|--------------------|----------|----------|---------------|
|      |                              | utterance          | Sequence | sequence |               |
|      | MI <sub>IND</sub>            | TWO NINE DASH FIVE | Ι        | Х        |               |
|      | $HM_{JP}$                    | TWO NINE TWO NINE  |          | Х        |               |
|      | MI <sub>IND</sub>            | TWO NINE DASH FIVE | Ι        | Х        |               |
|      | $HM_{JP}$                    | TWO NINE SLASH     | Α'       |          | nod, "ah",    |
|      |                              | FIVE               |          |          | INDEX:MI      |
|      | $\mathrm{MI}_{\mathrm{IND}}$ | FIVE               | Р'       |          | nod           |
|      |                              |                    |          |          |               |

This article does not focus on repair sequences per se, but many of the more extended IAP-sequences include self-initiated or other-initiated repairs (see Kitzinger 2012; Dingemanse et al. 2013), sometimes as multiple occurrences. Repair sequences are identified in the notation of the examples, but not sub-categorised or subdivided into phases as they are not being explored in more detail in their own right.

In more complex sequences, it is possible to have multiple identical or modified instances of INTRODUCE, ACCOMMODATE, and PERSIST, as well as parallel processes of meaning negotiation for more than one structure or lexical item. These are shown in Sections 5.2 and 5.3 below.

### 5.2 Example: time period

Example (12) is from the conversation between the British and the Jordanian signer ( $CP_{BRT}$  and  $MS_{ID}$ ). The interaction shows a parallel process of negotiating

**<sup>11</sup>** The signed conversations are densely interspersed with back-channel signals, both positive signals of comprehension such as head nods and negative back-channel signals such as frowns or questioning facial expressions. An absence of a back-channel response also seems to be significant in itself and can prompt the other signer to undertake repairs. The role of back-channel responses has not been investigated in detail yet. See Schegloff (1982) on back-channel responses, as well as Schegloff et al. (1977).

the meaning of both the numeral '8' and the time unit 'year'. The two different versions used for signing EIGHT are both of the "two-handed digits" type but use a different configuration of fingers on one of the hands: extended middle, ring and little finger in EIGHT(a) versus extended thumb, index and middle finger in EIGHT(b) – the other hand has all five fingers extended in both signs. Likewise, there are two different signs for 'year': YEAR(a) is from International Sign and YEAR(b) is from LIU.

- (12) Source video file Convers-CP-MS-06June2012\_3 (see video stills in the appendix and full length video online: http://dx.doi.org/10.1515/cog-2015-0011)
   Time code: 00:00:27 00:00:33
- 1  $CP_{BRT}$  EIGHT(a) YEAR(a) EIGHT(b) ----- YEAR(a) 2  $MS_{JD}$  EIGHT(b) YEAR(b) EIGHT(b) GOOD (frown-----) (nod)
- 3 MS<sub>ID</sub> YEAR(a)

In this interaction, the initial introduction by  $CP_{BRT}$  is not successful at first, signalled by  $MS_{JD}$ 's frowning facial expression.  $MS_{JD}$  responds with his own version of signs (I'). For the sign EIGHT(b), a straightforward AP sequence follows, but for expressing 'year', the signers return to the original YEAR(a) sign. It is interesting to observe that for the numeral sign,  $CP_{BRT}$  accommodates MS's choice of sign, while for 'year',  $MS_{JD}$  accommodates the choice of  $CP_{BRT}$ . It is likely that there may be asymmetries in the data in terms of who accommodates whom how often and under which circumstances, but this has not been investigated systematically yet.

| (13) | Signer           | Relevant part of | Numeral   | IAP-   | IAP-   | Overt   |
|------|------------------|------------------|-----------|--------|--------|---------|
|      |                  | utterance        | type      | Sequ.1 | Sequ.2 | markers |
|      | $CP_{BRT}$       | EIGHT(a) YEAR(a) | 2h:digits | Ι      | Ι      |         |
|      | $MS_{JD}$        | EIGHT(b) YEAR(b) | 2h:digits | ľ      | ľ      | frown   |
|      |                  | EIGHT(b)         |           |        |        |         |
|      | $CP_{BRT}$       | EIGHT(b) YEAR(a) | 2h:digits | А      | Ι      |         |
|      | MS <sub>ID</sub> | EIGHT(b)         | 2h:digits | Р      |        | GOOD,   |
|      |                  |                  |           |        |        | nod     |
|      | MS <sub>ID</sub> | YEAR(a)          |           |        | А      |         |
|      | ,                |                  |           |        |        |         |

The back-and-forth between different variants used for the same meaning is a very important strategy for building up a shared inventory of signs. In effect,

after this sequence  $CP_{BRT}$  and  $MS_{JD}$  have both learned each other's signs for 'year', so that either sign could be used in the ensuing conversation further down the line. This seems to be a very effective way of increasing the repertoire of shared multilingual resources.

### 5.3 Example: time period

Another example of discussing a time period, taken from the same conversation as the previous example, shows that just as the ACCOMMODATE and PERSIST stages may not be straightforward, the INTRODUCE stage may also be complex. In example (14),  $CP_{BRT}$  attempts several times to convey the concept of 'month'. A total of six versions are used by the signers before they can successfully resolve the meaning. In the process, the multilingual-multimodal resources used include a one-handed manual alphabet (fingerspelling J-U-N-E), two variants of spatial pointing (INDEX) and three variants of MONTH from IS (a), BSL (b) and LIU (c).

| (14) | Convers            | -CP-MS-06June2012_3 (see full length video online:         |
|------|--------------------|--|
|      | http://d           | x.doi.org/10.1515/cog-2015-0011)                           |
|      | 00:01:4            | 0 – 00:01:55   |
| 1    | CP- <sub>BRT</sub> | FOUR INDEX: four points along horizontal forward line      |
| 2    | MS <sub>ID</sub>   | FOUR DAY DAY-AND-NIGHT ONE TWO THREE FOUR                  |
| 3    | $CP_{BRT}$         | FOUR NO  |
|      |                    | (headshake—————-)  |
| 4    | $CP_{BRT}$         | FOUR#MONTH(a) (hesitation; wiggling fingers) FOUR MONTH(b) |
|      |                    | _ (look away——————-)                                       |
| 5    | $CP_{BRT}$         | INDEX:down J-U-N-E INDEX:down                              |
| 6    | $MS_{JD}$          | (nod)  |
| 7    | $CP_{BRT}$         | INDEX: four fingers of other hand in sequence              |
| 8    | $MS_{JD}$          | FOUR MONTH(c)  |
|      |                    | "ah" L   |
| 9    | $CP_{BRT}$         | LFOUR MONTH(c)   |
| 10   | $MS_{JD}$          | L NEXT NEXT FOUR MONTH(c)                                  |
| 11   | $CP_{BRT}$         | INDEX: point to MS's hand                                  |
|      |                    | (nod)  |
|      |                    |  |

In (15), each new attempt at communicating the target concept is notated as I', and the negotiation also includes repeated repair. In utterance (4),  $CP_{BRT}$  engages in self-initiated repair during which MONTH(b) is clearly not primarily intended for  $MS_{JD}$ , as  $CP_{BRT}$  looks away from  $MS_{JD}$  while signing it. Instead,

MONTH(b) is part of the repair while  $CP_{BRT}$  struggles to think of yet another way of how to convey the concept. The multiple exact repetition (AP) of the successfully understood variant is typical after an extended negotiation of meaning, and there are multiple back-channel responses visible in the interaction, including a head nod and index point to  $MS_{JD}$ 's hand in the final utterance (11). The variant that is "agreed on" eventually, using MONTH(c), is morphologically simple, while the variant with numeral incorporation, FOUR#MONTH(a),<sup>12</sup> which is morphologically complex, is discarded.

(15)

| Signer            | Relevant part of utterance | Numeral      | IAP-     | Repair   | Overt     |
|-------------------|----------------------------|--------------|----------|----------|-----------|
|                   |                            | type         | sequence | sequence | markers   |
| $CP_{BRT}$        | FOUR INDEX: four points    |              | Ι        |          |           |
| MS <sub>JD</sub>  | FOUR DAY DAY-AND-NIGHT     |              | ľ        | Х        | NO,       |
|                   |                            |              |          |          | headshake |
| CP <sub>BRT</sub> | FOUR#MONTH(a)              | incorporated | I'       | Х        |           |
| $CP_{BRT}$        | FOUR MONTH(b)              | digits       | I'       | Х        | look away |
| $CP_{BRT}$        | INDEX:down J-U-N-E         |              |          | Х        | nod       |
|                   | INDEX:down                 |              |          |          |           |
| $CP_{BRT}$        | INDEX: four fingers        |              | I'       | Х        |           |
| MS <sub>JD</sub>  | FOUR MONTH(c)              | digits       | ľ        | Х        |           |
| $CP_{BRT}$        | FOUR MONTH(c)              | digits       | Α        |          |           |
| $MS_{JD}$         | NEXT NEXT FOUR MONTH(c)    |              | Р        |          | INDEX,    |
|                   |                            |              |          |          | nod       |

## 6 Discussion

As mentioned before, the case study here deals with a relatively straightforward semantic domain, which also provides many options for iconic representation. Yet this kind of shared repertoire is built up "on the fly" for all kinds of semantic and grammatical domains, including more abstract domains such as colour that are more difficult to represent iconically, and signers also need to keep track of each of the three other participants they communicate with. Initial qualitative evidence, from semantic domains other than numerals, supports the notion that signers actively monitor these intersubjective multilingual-multimodal repertoires. This evidence still needs to be assembled systematically, but a few comments

**<sup>12</sup>** This sign is shown in Figure 7 in Section 3.

about the kind of reckoning that signers engage in continuously can be made at this point. One interesting source of evidence comes from the post-hoc introspective interviews that were conducted with each signer separately after the initial conversations. In these interviews, signers explained why they chose to sign the way they did, and what they did and did not understand from their interlocutor's signing. It seems apparent from these interviews that all participants continuously entertain multiple simultaneous hypotheses, both about what their interlocutor is likely to understand (which then in turn influences the choices in their own signed output), and about the likely meaning of what their interlocutor is signing to them. For instance, notes from the post-hoc interviews include feedback such as:  $MI_{IND}$  reckons that  $HM_{JP}$  possibly thinks  $MI_{IND}$  is asking him for the names of people (MI<sub>IND</sub>-HM<sub>IP</sub>, feedback from MI<sub>IND</sub> at 00:19:08).

The following notes from the post-hoc interviews illustrate the kinds of reasoning and trial-and-error that can be involved in the choice of lexical signs (the notes are written up in the third person although the signers reported their feedback in the first person). Such quotes also provide explicit evidence that signers keep track of both the current conversation and previous conversations with other participants:

### MI<sub>IND</sub>-MS<sub>JD</sub>, feedback from MI<sub>IND</sub> (00:06:41)

 $MI_{IND}$  uses the Indonesian sign for 'Monday' (signed on the nose). Just after he has said this, he realises that  $MS_{JD}$  won't understand the sign, and wonders about fingerspelling the Indonesian word for 'Monday' (SENIN). Then he hesitates again, calculates how many days ago, and says 'THREE AGO'.

### $CP_{BRT}$ - $HM_{JP}$ , Feedback from $HM_{JP}$ (00:17:56)

 $HM_{JP}$  decides to sign the number '12' in this particular way [i.e., two-handed digital] because he feels it is easier for  $CP_{BRT}$  to understand as they had already signed '10' before, using the index finger and 'zero' handshape [i.e., using a two-handed digital form].

### MI<sub>IND</sub>- CP<sub>BRT</sub>, feedback from MI<sub>IND</sub> (00:01:42)

 $MI_{IND}$  is using the Japanese sign for 'England' because he knows that  $CP_{BRT}$  has already met the Japanese signer. He does not know  $CP_{BRT}$ 's own sign for 'England', so he hopes she knows the Japanese sign.

There is evidence in the video data that signers try to maximise any opportunities at learning and using their interlocutors' signs, such as in this instance:

### *CP*<sub>BRT</sub>-HM<sub>IP</sub>, feedback from HM<sub>IP</sub> (00:18:02)

 $HM_{JP}$  understands the British Sign Language sign COLLEGE because it is before university, and the sign for 'university' had already been negotiated. He shows the Japanese sign UNIVERSITY, as it is equivalent for the same age group.

The signers do this even when they are unsure about the meaning of a sign. Later on in the same conversation,  $CP_{BRT}$  uses the BSL sign BOY, which is not

iconic. This is later tentatively used by  $HM_{JP}$  although he reports in his interview that at this stage, he is not sure whether the sign indeed has the meaning he suspects it to have.

In addition to evidence from the post-hoc interviews, the occurrence of IAPsequences constitutes further overt evidence of the meta-linguistic negotiation that characterises the cross-signing conversations. This model also reflects the conflicting motivations that signers are managing: on the one hand, they are motivated to introduce new linguistic materials to the conversation, in the hope that at least one of them will be understood. On the other hand, there is also a motivation to persist with using the same forms once they have been brought up, which conflicts with the independent motivation to accommodate the interlocutor's linguistic choices.

The interactional sequences exemplified here illustrate the mechanism by way of which the shared space is being filled with linguistic and other communicative resources. Metaphorically speaking, a signer retrieves a target structure or lexical item from his/her multilingual-multimodal space. The accommodation of this choice signals that these elements have been understood, as they have been mirrored back in the subsequent turn(s), and therefore, they have become part of the shared space and can henceforth be used continuously.<sup>13</sup> The intersubjectivity of linguistic conventions, in the sense that "users know their interlocutors share the convention, that is, everyone is potentially both a producer and a comprehender and they all know this" (Tomasello 2003: 12) is not a given at the beginning of cross-signing, unlike in interactions where a shared language is available. In the cross-signing situation, signers cannot operate on the basis of readily available intersubjective conventions where each person knows that the other person knows the same sign-meaning combinations. Instead, intersubjectivity needs to be established explicitly through negotiation, often using the process of IAP sequences, and signers actively keep track of the outcomes of these implicit or explicit meta-linguistic negotiations. There is thus a specifically meta-linguistic level of constant shared attention to the state of the developing joint repository of the "agreed-upon" forms.

After successful completion of an IAP-sequence, the agreed linguistic forms become part of the interaction's "common ground". Clark and Brennan (1991: 129–131) emphasise that in order to achieve grounding in conversation and make a complete contribution to the communicative interaction, interlocutors must

**<sup>13</sup>** This does not exclude the possibility of continuous misunderstandings, where both interlocutors use the same sign, but each of them believes it means something different, and they may not find out until much later that they have been miscommunicating.

cooperate and go through a "presentation phase" (A presenting an utterance to B to consider) and an "acceptance phase" (B accepting A's utterance as comprehensible). This is parallel to the INTRODUCE and ACCOMMODATE/PERSIST phases in the IAP-model.

Within sociolinguistics, the notions of accommodation and persistence can be used to frame the understanding of how variation plays out among several conversational participants, e.g., whether they accommodate each other or persist with their own variant regardless of the conversational partner and his/ her actions (Szmrecsanyi 2005). Persistence effects, the tendency of speakers to re-use forms that have been used before, can play a role in accounting for data in quantitative variationist sociolinguistics in terms of speakers choosing between several available variants of a linguistic variable (Gries 2005; Szmrecsanyi 2005). In understanding the back-and-forth negotiation between participants in cross-signing with respect to numerals, the notion of accommodation is very similar; the signer who re-uses a structure first introduced by the other participant, is accommodating this choice. However, the notion of persistence is different with respect to the cross-signing study. Here persistence is defined as the continued use of the target structure by either or both of the participants, regardless of who introduced the structure and who accommodates whom. Persistence in this sense is evidence of the fact that a particular structure is now present in the shared multilingual-multimodal space between the two signers.<sup>14</sup>

Looking at the same phenomenon from a different angle, the ACCOMMODATE/PERSIST phases can also be seen as instances of cognitive entrenchment, as discussed in Fauconnier and Turner (2002) and in Langacker (1999). Through re-using the structures that are being introduced, they become automatic routines that are subsequently available to the signers as ready pre-packaged items. Again, the significance of cross-signing data lies in the fact that we can observe this process from the very initial stages of entrenchment, rather than concluding post-hoc that entrenchment has taken place already.

Repair sequences are obviously of great interest for work on cross-signing, and another study focusing on a different set of cross-signing data is currently

**<sup>14</sup>** Persistence in the alternative sense of re-using one's own linguistic choices regardless of one's interlocutor has not been separately investigated in this study. There is preliminary evidence that some of the signers are more accommodating than others, but this has not been studied in detail yet. The analysis here focuses on the sequences as such, and abstracts away from the question of who performs which of the steps how often.

exploring the specifics of repair sequences under these circumstances.<sup>15</sup> At this point, it shall merely be noted that there are certain commonalities between a typical IAP-sequence and a typical repair sequence. In both cases, there is often visible evidence that some linguistic entity is tentatively being put forward for negotiation because the initial turn may be "try-marked" (cf. Sacks and Schegloff 1979 on the use of rising intonation for try-marking). A possible signed equivalent to spoken language try-marking through rising intonation can be seen in utterance (1) of example (8): there is a long gestural hesitation, followed by eye gaze first to the signer's own hands and then to the addressee.

When INTRODUCE is not immediately followed by ACCOMMODATE because there is a problem with comprehension, a repair sequence may intervene, sometimes repeatedly, until a form is found that is suitable for the shared multilingual-multimodal space. The repair may be self-initiated (SIR), in which case the initial introduction (I) is followed by another introduction (I') by the same signer. Alternatively, it may be other-initiated (OIR), in which case there is some signal of incomprehension, such as a questioning facial expression (equivalent to *huh?* in spoken English), repetition of the sign with a questioning or frowning facial expression, or a counter-suggestion (I'), e.g., 'do you mean TWO SIX?'. The absence of a back-channel response can also be understood by the interlocutor as a prompt for repair. In the present article, however, the focus is on resources and processes in the co-creation of meaning rather than on repair mechanisms.

Given the complexity of the many meta-linguistic and communicative tasks to be carried out simultaneously during cross-signing, it is hardly surprising that the initial conversations are full of difficulties, hesitations, misunderstandings, and repairs. Despite the relatively straightforward domain of numerals, signers frequently make multiple attempts at communicating about this domain, yet in the end they usually find enough common ground to convey the semantic content successfully. However, this is not at all the case throughout the entire conversation and across the various other semantic domains covered. There are many instances where attempts at communicating something are abandoned, or where signers think they have understood each other, but have actually miscommunicated. The latter can only be identified through the post-hoc interviews, which is why this methodology was so important for this study. Nevertheless, all signers have engaged in these conversations with readiness and ease, and all pairs have communicated about a range of topics.

**<sup>15</sup>** This is joint research with colleagues working on the European Research Council project INTERACT at the Max Planck Institute for Psycholinguistics (Prof. Stephen Levinson, Dr Connie de Vos, and Kang-Suk Byun).

## 7 Conclusion

Having considered the data and their possible interpretations, it is useful to consider what these findings can tell us about other issues within various sub-fields of linguistics. Does such a unique communicative setting throw light on other issues, and can it be used as a window into aspects of language and/or cognition?

First of all, the data discussed here are eminently compatible with usagebased views of language, where "language structure emerges from language use" and "the grammatical dimension of languages is a product of a set of historical and ontogenetic processes" (Tomasello 2003: 5, cf. Hopper's 1987 view on "emergent grammar"). Rather than viewing language as something that relies on innate and modular language faculties providing specific algorithms for encoding language, Langacker (1999: 99) argues that "[i]t is not the linguistic system per se that constructs and understands novel expressions, but rather the language user, who marshals for this purpose the full panoply of available resources." This is intended to apply even to interactions where everyone can rely on one or several shared languages. However, in the initial stages of the cross-signing situation there is no shared linguistic system to rely on and therefore, one is left with the usage-based model of language as the most (and possibly the only) appropriate approach to account for this kind of communication. This also accounts naturally for the fact that participants in this situation use whatever semiotic resources are available in the situation, regardless of whether or not these are conventional linguistic structures. Usage-based models of language also emphasise that linguistic competence is composed of individual elements and "schemas" at all levels of specificity, from the most specific to the most general (Langacker 1999). This is equally true of cross-signing, where the intersubjective shared space includes both specific signs and schematic patterns. In Figure 12, for instance, the shared space includes individual signs such as ONE and ZERO, general constructional patterns such as the "twohanded digital" numeral strategy, and complex expressions such as "1 in 1,000".

This study also provides strong support for the recent trend in linguistics to take the multimodality of language seriously. It can be said that the particular setting of the cross-signing study maximises the occurrence of multimodal interaction. The examples discussed here have revealed the complexities of communication relying on a complicated interplay of multilingual-multimodal resources. The data and models discussed here also emphasise the shared and collaborative nature of communicative states and processes. Signers shape an intersubjective multilingual-multimodal space during their conversations, and in the process jointly negotiate their way through miscommunications and repairs. The IAP-model that has been used to account for this process shares some interesting similarities with "conceptual pacts" as discussed in Brennan and Clark (1996), although the latter relies on a monolingual environment (English). In the same way as set out in Brennan and Clark (1996: 149–150), participants in cross-signing also establish their shared multilingual-multimodal spaces stepby-step, often with initial uncertainty, separately with each particular addressee, and by way of joint negotiation.

With respect to the study of jargons and pidgins, the cross-signing data are unique in that, due to the affordances of the visual-gestural language modality, we can observe "in vitro" the fast-tracking and the very first steps of linguistic conventionalisation, with an immediacy that is unavailable for spoken languages. Over the course of six weeks, there clearly is scope for this early jargon to develop into a somewhat more stable and standardised incipient pidgin, involving all participants together as a social group and potentially relying on BSL as an incipient lexifier language. In how far this happens remains to be seen in further research on the second and third rounds of conversation. In addition, linguistic innovation also plays an important role in the development of pidgins and creoles (e.g., Samarin 1968; Roberts and Bresnan 2008). Typically, innovation in spoken language pidgins and creoles involves the creative re-arrangements and re-analyses of existing lexical material found in the so-called substratum and superstratum languages. For instance, French de l'eau ('water') and *de l'huile* ('oil') with the partitive article is reanalysed as a monomorphemic lexeme *dilo* and *delwile* in Seychelle Creole (Michaelis and Rosalie 2013), and the English noun *fellow* has given rise to a suffix – *pelain* in Australian and Melanesian pidgins (Mühlhäusler 1996; Baker 1996). However, sign languages also allow for the creation of new lexical material de novo due to the powerful role that iconicity and multi-modality play in cross-signing communication.<sup>16</sup>

Thus this study also raises issues about modality differences between signed and spoken languages in the domain of language contact and pidginisation. The question of language modality has been explored from various angles in the past and this has been an important contribution by previous research in sign language linguistics (e.g., Meier et al. 2002; Perniss et al. 2007). However, a comparison of pidginisation processes in signed and spoken languages and the possible consequences for the resulting linguistic varieties has not been

**<sup>16</sup>** I am grateful to Dr Susanne Michaelis for an interesting discussion about such issues of comparison between signed and spoken language contact situations.

undertaken. In fact, the very existence of sign language pidgins arising from the same sociolinguistic settings as spoken language pidgins is not widely recognised in sign language linguistics.

Within sign language linguistics, research on cross-signing can contribute important insights into the development and linguistic status of International Sign (IS). IS has developed as a contact variety between deaf signers from different countries and is used widely in international gatherings of deaf people such as the conferences and congresses of the World Federation of the Deaf (cf. McKee and Napier 2002). IS has the sociolinguistic characteristics of a pidgin and has at times been recognised as such, though its linguistic status is a contested issue (Supalla and Webb 1995). The study of cross-signing can offer a window into the past of the development of IS, as in its initial stages, it undoubtedly developed from interactions just like the ones reported in this study.

Finally, this study is a tribute to the range of linguistic and meta-linguistic skills that are at work in these conversations. The signers simultaneously and continuously need to resolve a whole range of communicative challenges, for which some evidence from the post-hoc introspective interviews has been discussed above: deciding which linguistic items, structures, and other communicative strategies to use; making best guesses about the intended meaning of the interlocutors' signed output; monitoring and interpreting the interlocutor's non-verbal responses such as non-manual back-channel responses; and keeping track of those signs and structures that have entered the shared repertoire they have with a particular interlocutor at a given point in time. The recent concept of "Deaf Gain" (Bauman and Murray 2010; 2014) proposes that deaf sign language users may have unique advantages over speakers in some respects. The cross-signing data represent a remarkable display of meta-linguistic capacity, and extreme language contact of this kind may be one of the communicative settings where signers have a considerable advantage over speakers.

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# **Appendix 1: Transcription conventions and** abbreviations

| ""             | mouthing   |
|----------------|--|
| ( )            | nonmanual action   |
| GLOSS-         | false start  |
| GLOSS          | sign held in its final position                                |
| GLOSS(a, b, c) | variants of formally different signs with the same meaning     |
| GLOSS-GLOSS    | single sign requiring more than one English word for the gloss |
| GLOSS#GLOSS    | sign with numeral incorporation                                |
| W-O-R-D        | fingerspelled word using a manual alphabet                     |
| INDEX or IX    | pointing sign using the index finger                           |
| INDEX:fwd      | index finger pointing forward                                  |
| INDEX:down     | index finger pointing downward in front of the signer          |
| IS             | International Sign   |
| BSL            | British Sign Language  |
| LIU            | Jordanian Sign Language  |
| IndoSL         | Indonesian Sign Language                                       |
| JSL            | Japanese Sign Language   |
| ASL            | American Sign Language   |
|                |  |

# **Appendix 2: Video examples**

Example (2)



ONE

```
ONE BAR
```

ONE ZERO-ZERO-ZERO

### Example (4)



٦

NO

62/6

### Example (8)



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### Example (12)



(EIGHTa) YEAR(a) EIGHT(b)

EIGHT(b) ------YEAR(b)

EIGHT(b)



GOOD

YEAR(a)

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